

MINUTES OF THE REGULAR MEETING OF THE BOARD OF COMMISSIONERS OF CHATHAM COUNTY, GEORGIA, HELD ON FRIDAY, MARCH 23, 2012, IN THE COMMISSION MEETING ROOM ON THE SECOND FLOOR OF THE CHATHAM COUNTY COURTHOUSE, LEGISLATIVE AND ADMINISTRATIVE BUILDING, 124 BULL STREET, SAVANNAH, GEORGIA.

I. CALL TO ORDER

Chairman Pete Liakakis called the meeting to order at 9:55 a.m. on Friday, March 23, 2012.

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II. INVOCATION

Chairman Liakakis said, I call on Commissioner Dean Kicklighter for the Invocation.

Commissioner Kicklighter said, thank you, Mr. Chairman. Please bow your heads

Commissioner Kicklighter gave the invocation as follows:

Dear Lord, please give us the courage and ability to do what is in the best interest of our County and all of its citizens. Amen.

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III. PLEDGE OF ALLEGIANCE

Chairman Liakakis said, I call on Commissioner James Holmes to lead us in the Pledge of Allegiance.

Commissioner Holmes led all in the Pledge of Allegiance to Flag of the United States of America.

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IV. ROLL CALL

Chairman Liakakis said, I call on our county clerk, Janice, for the roll call, please.

The Clerk called the roll.

Present: Pete Liakakis, Chairman
Dr. Priscilla D. Thomas, Vice Chairman, District Eight
Helen L. Stone, Chairman Pro Tem, District One
James J. Holmes, District Two
Patrick Shay, District Three
Patrick K. Farrell, District Four
Harris Odell, Jr., District Five
Dean Kicklighter, District Seven

Absent: David M. Gellatly, District Six

Also present: R. E. Abolt, County Manager
R. Jonathan Hart, County Attorney
Janice E. Bocoock, County Clerk

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Chairman Liakakis said, all right, we need a motion on the floor to excuse Commissioner Dave Gellatly who happens to be out of town.

Commissioner Stone said, so moved, Mr. Chairman.

Commissioner Odell said, second.

Chairman Liakakis said, we have a motion on the floor and a second. Let's go on the board. Motion passes.

ACTION OF THE BOARD:

Commissioner Stone made a motion to excuse Commissioner Gellatly. Commissioner Odell seconded the motion and it carried unanimously.

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CHATHAM COUNTY YOUTH COMMISSION

Chairman Liakakis said, the – what I'd like to do right now is introduce our Chatham County Youth Commissioner. On my left, your right is Jasmine Moran, who is the Youth Commissioner for St. Vincent's Academy. Next is Amanda Maner, who is the Youth Commissioner representing Calvary Day School, and Brittany Miller, the Youth Commissioner for Savannah Arts Academy. Glad to have all three of you here today.

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V. PROCLAMATIONS AND SPECIAL PRESENTATIONS**1. YOUTH COMMISSION D.C. TRIP (COMMISSIONER THOMAS)**

Chairman Liakakis said, let's see Commissioner – next, are – are you going to be –

Mr. Van Johnson said, yes, sir.

Chairman Liakakis said, giving the –

Mr. Johnson said, yes, sir.

Chairman Liakakis said, – message for the Youth Commission?

Mr. Johnson said, yes, sir.

Chairman Liakakis said, okay.

Mr. Johnson said, thank you Mr. Chairman, Dr. Thomas, Commissioner Stone and Gentlemen. Want to just briefly come by to thank you so much for the opportunities that you continue to provide for the young people of our community through the Chatham County Youth Commission. As you're aware, we recently completed another annual legislative tour that took us to D.C. and to Philadelphia, and up to New York. And you would be very excited about what these young people did before your peers and presenting before your peers across the country. We certainly want to thank Commissioner Thomas in particular for making this trip for us and for Commissioner Stone who as usual has provided a special touch to give these young people a wonderful experience. We have today, Brittany Miller, who's the Commissioner from Savannah Arts Academy; Amanda Maner, the Youth Commissioner from Calvary Day School; and Jasmine Moran, the Youth Commissioner from St. Vincent's Academy to share their experiences.

Youth Commissioner Brittany Miller said, good morning, my name is Brittany Miller. I'm a senior at Savannah Arts Academy. I would like to thank you all for allowing us to travel to Washington, D.C., and Philadelphia and New York City. While on our trip we visited two places that were very important and meant a lot to me, and that was the Martin Luther King, Jr. Memorial in Washington, D.C., and the September 11 Memorial in New York. I'm – had I not been in Youth Commission I may not have been able to see these places, especially at my age now, and I think those things are very important to our American history, and so I would like to thank you all. And a special thank you to Dr. Thomas for always supporting us and accompanying us on this trip. Thank you.

Youth Commissioner Amanda Maner said, good morning, my name is Amanda Maner, and I would just like to thank you for providing us with this annual trip, and it was a wonderful experience and it provided us with the opportunity to see first hand the historical sights in our nation's capital, as well as to learn about espionage, the Holocaust, and influential – influential American artists. We were also able to see some of the nation's most recently built Memorials, both the 9/11 Memorial and the Martin Luther King, Jr. Memorials. And this trip was not only an educational trip, but it allowed us all to bond and so, it will be an experience that I will never forget. So, thank you again.

Youth Commissioner Jasmine Moran said, good morning. My name is Jasmine Moran. I would – on behalf of the Chatham County Youth Commission I would like to give a special thanks to Commissioner Priscilla Thomas and the other – all the other Commissioners for allowing us to attend the great annual trip that many people cannot experience. Since this is my last year as a Youth Commissioner, the trip was a great success. We got – we all got to tour the White House and special thank you to Commissioner Helen – sorry –

Commissioner Thomas said, Stone.

Youth Commissioner Moran said, Helen Stone for making it possible that we got to tour the Pentagon. Overall the trip was – sorry – over all I enjoyed the trip and thank you again.

Commissioner Shay said, here. Here.

[NOTE: Applause].

Chairman Liakakis said, you know we're really proud of our Chatham County Youth Commissioners. They have done an outstanding job. Many of them – there have been a number of graduations over the years, and of course, this vision and project came about because of Dr. Priscilla Thomas. She worked hard on that. She knew how important it was. And – and we can see many, many successes because the majority – almost all of them when they complete their studies and graduate from school, then many of them go to colleges, universities around the country, and – and we're real happy the way it has turned out. In addition, to that, there are many other areas of the country that have started to duplicate what we have here in Chatham County to put that in place, and this is really great to have these youth involved in it. Priscilla [Thomas]?

Commissioner Thomas said, just one quick comment, Mr. Chairman and members of the Commission, ladies and gentlemen. We are so proud of these young people. One thing in particular, their participation in the HIV/AIDS workshop which is sponsored by NABCO, which is the National Association of Black County Elected Officials, as well as others. Just to see the Commissioners across the United States who were in awe of these young people and to see them in action made us very proud. So I want you to know that when these young people attend these various conferences and so forth, they are very, very busy. They are up like 4:30 in the morning, 5:00 o'clock, and we are getting to and from where we need to go. But they are up to the task. So thank you so very much for supporting these young people, and I want to say to them, keep up the good work. We are very proud of you, and to their parents and schools.

Chairman Liakakis said, next on the agenda is a proclamation to –

Commissioner Shay said, Pete [Liakakis]?

Commissioner Stone said, Pete [Liakakis]?

Chairman Liakakis said, – excuse me – oh, Helen [Stone]?

Commissioner Stone said, I just wanted to add one thing to that. I attended a seminar for the Juvenile Justice and a lot of our Youth Commissioners were in there and I introduced them to begin with in the seminar, and when the seminar was over they asked some outstanding questions. I hope that you all have gotten the information that you requested. But they were very vocal. They asked intelligent questions. They were interested, and so I think it was wonderful – and some of the other Commissioners from all over the country were amazed at their participation. So I think it's a real tribute to this community that our young people go and represent us in such a positive manner.

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**2. PROCLAMATION TO DECLARE MARCH 30, 2012 AS "VIETNAM VETERANS DAY."
ALAN HARVEY WILL BE RECEIVING.**

Chairman Liakakis said, okay, next is a proclamation to declare March the 30th, 2012, as Vietnam Veterans Day. Alan Harvey will be receiving the proclamation, and I'd like anybody else with the organization to come forth also.

Chairman Liakakis read the proclamation as follows:



WHEREAS, on March 29, 1973, America withdrew its last 2,500 troops of young men and women from the battlefields of Vietnam and, since the end of that bitter conflict faraway in Southeast Asia, a generation of Americans has come of age and come to understand the significance of the war; and

WHEREAS, we will never forget those soldiers, sailors, airmen and marines who answered the call to honorably defend our Nation and its principles of freedom and democracy, and we have an obligation to recognize the service of our Vietnam Veterans – those who went to war and returned safely, those who returned home scarred of body and mind, and those who were killed or are still missing; and

WHEREAS, we have the utmost respect for the soldiers, sailors, airmen, and marines who fought in Vietnam, and we pay tribute to them for their valiant efforts, reflective of the strength and character they

demonstrate today, and welcome the opportunity to acknowledge and thank them for their defense of global freedom and democracy; and

NOW, THEREFORE, I, Pete Liakakis, Chairman, on behalf of the Chatham County Board of Commissioners, do hereby proclaim March 30, 2012 as:

VIETNAM VETERANS DAY

in Chatham County and invite all citizens both in public ceremonies and in private thoughts and prayers to gratefully acknowledge our Vietnam Veterans.

IN WITNESS WHEREOF, I have hereunto set my hand and caused the Seal of Chatham County, Georgia to be affixed this the 23rd day of March 2012.

Pete Liakakis, Chairman
Chatham County Commission

ATTEST:

Gail F. Gordon, Administrative
Assistant to the Chairman

Chairman Liakakis said, and we have a great organization of Vietnam Veterans and for many years their monument on Bay Street that they have had services, and they remember their comrades that were in the war and they've done an outstanding job, and I think that's very important that we remember them and of course all the military who fight for our freedom. Alan [Harvey]?

Mr. Alan Harvey said, I only have a little bit to say. I accept this on behalf of all Vietnam Veterans, not just here but all of them. 'Cause this is very important to us. Our ceremony is going to take place next Friday, the 30th, at Emmet Park at our Memorial. And we have a guest speaker, Lt. Col. Cloutier – of Third ID. He's the deputy director – commander of the Ft. Stewart, and we have a quartet, brass quartet starting at 6:30. So if you please come. Please. We'd like everybody to come. Thank you very much. [Applause.]

Mr. Lionel Marmolego said, I'm Lionel Marmolego. I'm the state counsel president in the State of Georgia here, and we want to thank you for supporting the Vietnam Veterans of America. We appreciate that very much. Someone said earlier as we came up that we didn't get the recognition given that ought to have been given, and I replied but we did. They spit at us, they called us baby killers, and they cursed us. We don't hold that against anybody. The Vietnam Veterans have come together as a group of men and women, the Vietnam Veterans of America, and we continue to fight today for the veterans rights, not veterans entitlements, but veterans rights. And we salute you and thank you for your support. [Applause].

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VI. CHAIRMAN'S ITEMS

1. REMINDER OF JUDGE ODELL'S SWEARING IN.

Chairman Liakakis said, next on the agenda is reminder on Judge Odell's swearing in and that is going to be – that is going to be on –

Commissioner Odell said, Monday morning.

Chairman Liakakis said, the morning of the 26th of March. It will be in this particular room at 9:00 a.m. And so we invite all of you and the citizens of Chatham County that would like to see the swearing in. And one of the great things about Harris Odell – Commissioner Odell, he has done an outstanding job, and we can see what his history has been, not only before he became a Commissioner but a advocate on many things and active in many things in our city whether it was on a charitable or some civic particular project, and that, you know, we're really going to miss him. And then – would you like to say anything now?

Commissioner Odell said, yeah, it – it probably is the last time that I will have to say farewell to my fellow Commissioners, and I wanted to take a few moments and – for those people who do not know it, if – if Dean Kicklighter and I were in the first grade, somebody would try to give us Ritalin because we're so hyper. So, Dean [Kicklighter], I've written down some things so that I don't drift. But the first thing – what do you do when you really have done your best? And whatever is said about this Commission, we did not duck one issue that came before us. We did not always agree, but we were always civil and at the end of the day even when we disagreed, afterwards, we still could talk as friends and ask about how your family doing? How's your son or daughter's – in college or what have you. I will miss that relationship forever. And I thank each of you, and I especially thank our Chairman. Leadership is often talked about and written about and our Chairman typifies leadership. This is a diverse body, different parties, different age group, different background, but we have been able to work together as a group. We've been able to debate issues at a high level. We have been able to get emotional without being offensive. And I attribute a lot of that to our Chairman who set the tone for the level of civility that we practice here in these Chambers. From his first meeting he

set the tone and the tone was that we will be civil to one another. And I think that I've tried to always remember that and carry that out.

Commissioner Odell said, most county citizens do not know what an excellent staff we have. We have an excellent County Manager, Mr. Abolt. And Russ [Abolt] knows that I believe that because I'm leaving and I'll never need to ask him for a favor. So that – these are comments not based upon future favors or what have you. We have one of the hardest working executive staff anywhere that I've had the privilege to be around. To those people in the 5th District, I say to you what I said when I initially ran for office, I do not believe that good intentions are substitute for good ideas, good research, and good solutions. Good intentions just mean good intentions, and intentions differ from person to person. We have attempted to analyze issues and make an objective decision based upon the highest criteria and the highest criteria, what's in the best interest in the citizens of this community, not what's in the best interest to Harris Odell. Because I cannot be a public service [sic] if the only person I serve is myself. I have tried to hold true to that banner that when issues come before us, that we would not just end with the staff report, but the staff report would be the beginning as far as research and analysis so that it would be true that issues would be resolved based upon good solutions not just lazy solutions. And I thank the 5th District for giving me that opportunity.

Commissioner Odell said, by way of legacy we have Veolia with Chatham Area Transit, which is the first public/private partnership, and I'm extremely proud of that. And when we started we received a fair amount of criticism, but I think universally it's agreed that they have brought in the level of talent and resources that we individually could never have done by going out and hiring a single person. I count that as a major success. I see today that we have a report on our wellness program. Our biggest asset in this County and the only thing that we do is to provide services. We don't make widgets. We don't make cups, coffee holders. We provide services to people and those people that we provide services to through taxes pay our wages. When we looked at the health insurance program, we wanted to give the employees a benefit that potentially could save their lives, and I think we've done that. But we also had a selfish motive in that too, and that selfish motive is we wanted to slow down the 20 to 25% annual growth we were experiencing with health insurance. Today you will be asked to vote on Memorial Medical Center. That's an item that I think is extremely important. Memorial Medical Center is key to the wellness of this community, and not just this community, the surrounding community. And I look favorable – look with great hope for a favorable resolution on that.

Commissioner Odell said, and closing, and I – I will close, Dean [Kicklighter]. I've been extremely blessed, and I've been blessed to be born in this country because I have relatives who were not, and most Americans take it for granted to be born an American. Why do you think people swim borders – swim rivers to get here? To be born in America is an initial blessing, and I am really blessed having been born in America. And I see a police officer here, and I'm also blessed to have been born to two parents who gave their lives so that there four children could get an education. And I am convinced that from a public service standpoint if we had parents who dedicated their lives to their children as opposed to dedicating their lives because they want a toy, as opposed to dedicating their life to holding someone attention as being the motivation for having a child, that crime in this community would drop substantially. Those are the issues that the future Commission is going to have to trust. We've done a lot of stuff to chip away at crime, but ultimately the reason we have a high level of crime is that we have a high level of bad parents. We have a high level of bad parents. As an outgoing elected official, I can say that with immunity, that the problem is parenting. Until we address that, we are not going to resolve the issue.

Commissioner Odell said, again, whether or not we will – I've always achieved the standard of – of working towards a smart solution and doing the research. I assure the people of my district that I've always done that and that any issue that came before us that I made certain that at minimum I had read the staff report and had read other sources so that in order to have – to voice an opinion you've got to have an opinion. You cannot voice an opinion if you don't have an opinion. I am hopeful that my replacement will be someone who will look for the best interests of this community, and the 5th District is a great community, as well as Savannah and will not be based upon them. Because nothing that I think we've done has been about us. We've tried to do it for the citizens of this community. And to Helen Stone, who's going to sleep on me, thank you.

Commissioner Stone said, I am not.

Commissioner Odell said, James Holmes, who is recruiting my replacement, thank you. Pat Shay, who gave me a Pittsburgh Steeler hat for the St. Patrick's Day parade, thank you. Pat Farrell, who's my good buddy and next – seated next to me in executive session. Thank you. To you I really appreciate your friendship and just because I'm leaving does not mean that I'm gone. Savannah's home. I will be here, and I will always wish this Commission well. And to our Chairman, Liakakis will never get the credit that he deserves. And the credit that he deserves was that before he got here, we had a Commission that on the last day, I wore a bullet proof vest. I think Al St. Lawrence might remember that because I got it from his department. But we have tried to be civil, and I attribute that to the Chairman, and I attribute – I thank the Chairman for allowing me to get involved in the Health Department because I have an interest in that; get involved with Memorial Medical Center, have an interest in that; get involved with Veolia and CAT, interest in that. And other things which are more than just setting here looking around and voting. And to my dear friend, who I probably will miss the most because he and I have the most dispirited debate, Dean Kicklighter. I am doing every thing I can to force him to go to law school. Anyone with his level of passion should be an attorney. I mean it's – he would make an outstanding attorney and one day will probably be U.S. Representative or U.S. Senator. I feel so old because I got children his age and I really feel that. And Dean [Kicklighter], thank you. Thank you for everything. And to Dr. Priscilla Thomas. I mean, what we will be noted for 10 years from now is the Youth Commission and the bond issue if Memorial defaults on it. But – but assuming they don't, we – we will be noted for the Youth Commission. And this community really needs to – Priscilla [Thomas] showed up when we were working on the contract on CAT that – you see us here, but many afternoons, Pat Shay, Dr. Thomas, myself and the Chairman, occasionally at different times, we would meet to try to work on Veolia, which was not an easy process that took several weeks, that took an extensive amount of personal time. And Priscilla [Thomas] has not been given the credit for that, which she should. And the Youth Commission, who we are so proud of you all. I mean, we really are. If we are a good society, it's what we are

able to pass on to you all. And I am really proud of each one of you, and I know Amanda [Maner], you were a little nervous when you got up but it's okay. We all are a little nervous, but you did fine. And Jasmine [Moran], so did you, and Brittany [Miller], you were forceful. I could see a little nervousness, but you did good.

Youth Commissioner Miller said, thank you.

Commissioner Odell said, okay? Thank you all, and Jon Hart, the only one left, County Attorney, you know, maybe it will be written some day that – that the relationship that our County Attorney had was probably one of the best relationship that I've known in my 16 years. We had the right people at the right time, and I really fear that, you know, that this Commission is going to change as of December 31st, that all this good stuff that we've had, that I just wouldn't enjoy it as much as I've enjoyed it in the past. So I am leaving to become a Recorder's Court Judge.

County Attorney Hart said, and the consensus among the legal community is Recorder's Court will not be dull.

Commissioner Odell said, we will have many opportunities for teaching moments. And I look forward to that. Thank you, Mr. Chairman, for the privilege.

Chairman Liakakis said, you're welcome. Priscilla [Thomas] and then Dean [Kicklighter].

Commissioner Thomas said, thank you, Mr. Chairman. To Commissioner Odell slash soon to be judge. Thank you for the opportunity of serving with you for many, many years. You have brought to this Commission the leadership, the style, the working relationship, and the understanding of projecting not only with and to this Commission, but to the community at large. We thank you for all the years of your service, and we wish you God speed in your new endeavors. Always know that you will be missed but you will also be remembered.

Chairman Liakakis said, Dean [Kicklighter].

Commissioner Kicklighter said, thank you, Mr. Chairman. I've been an elected official for 15 years, and I've had the pleasure to work with you Commissioner for 11 years now, and as you stated, earlier, I'll say because of our districts we pretty much had to vote differently on many issues. But in the 15 years of service that I've been working as an elected official, I've got to say that it's been my honor and privilege that – to work with you. That you're absolutely one of the most honest people that I've ever met. You're one of the funniest people I've ever met. And the biggest compliment I think I can give in politics is very simple, you get it. You get it. And that's many years of working with many people. Wow do I hate to lose you 'cause you get it. And the loss – I'm not going to lose a friend, I'll still see you. I'm sure I'll do something wrong and wind up in court. But – won't lose a friend, the County Commission is really, truly about to take a huge hit. You – you can't – your knowledge and understanding and ability can't be replaced. So we will take a hit, but we will move on. But the County Commission's loss will be the judicial system's gain. And I recommend that we immediately start televising his court cases because, you know, he – his sense of humor, along with his honesty and straight forward talk, he – he'd – he'd be a huge hit, and hey, we might even be able to eliminate taxes once we get him out nationwide on TV.

Commissioner Farrell said, a revenue stream from the courthouse.

Commission Kicklighter said, that's right. That's right. So I just want to thank you again. Fifteen years, I've had the – I've bonded with many, many people, but there's a couple that I just feel like I especially bonded with. I mean, you're one of those two man. I'm going to miss you and I appreciate you.

Commissioner Odell said, Dean [Kicklighter], I appreciate that.

Commissioner Kicklighter said, thank you.

Commissioner Odell said, and Dave [Gellatly] will miss me too.

Commissioner Kicklighter said, he will miss you.

Chairman Liakakis said, Helen [Stone]?

Commissioner Stone said, thank you, Mr. Chairman. I too would like to – I'm not asleep. I would like to thank Commissioner Odell, soon to be Judge Odell for his service and his commitment, and the intelligence that he did bring to this Board, especially in some of our meetings that are not even out here in our – in the green room, and I sat next to him and would ask him questions. His – his answers would always have a lot of perspective and thought and – behind them, and you are going to be missed. It is going to be a void. And I'm very grateful to have had the opportunity to serve with you.

Commissioner Odell said, thank you, Helen [Stone].

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2. CONSIDERATION OF APPOINTMENT OF DISTRICT 5 COMMISSIONER.

Chairman Liakakis said, okay. Next on the agenda is consideration of appointment of District 5 Commissioner. I'm asking all the Commissioners to be here at 9:00 a.m. on Monday morning for the swearing in. Just prior to his swearing in, he will resign from the County Commission, and that will have an opening, and I'll make an official right there it won't

take us long for us to go in session and to make an appointment to replace Harris [Odell].

Commissioner Holmes said, Mr. Chairman?

Chairman Liakakis said, okay, next, –

County Attorney Hart said, Mr. Chairman?

Chairman Liakakis said, – 5850 – excuse me – James [Holmes]?

Commissioner Holmes said, do we have a list of names that's being considered?

Chairman Liakakis said, yeah, I'll give those to everybody.

Commissioner Holmes said, at – at what point? When?

Chairman Liakakis said, no, you'll have them this afternoon.

Commissioner Holmes said, this afternoon? Okay.

County Attorney Hart said, Mr. Chairman, I take what you just said is that you're going to have a special called meeting of the County Commission sometime after 9:00, after swearing in of Commissioner Odell –

Chairman Liakakis said, yes.

County Attorney Hart said, – for purposes of appointing and voting upon a replacement?

Chairman Liakakis said, right.

Commissioner Kicklighter said, may I? I would recommend that we get to chat with all people who are being considered, and I think it would be nice to meet someone before appointing them to a position to fill my dear friend's seat over there. And I – I would love to be able to meet these people or this person beforehand. Just to be responsible to our duties.

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VII. COMMISSIONERS' ITEMS

1. 5850 OGEECHEE ROAD REZONING (COMMISSIONER KICKLIGHTER).

Chairman Liakakis said, okay, 5850 Ogeechee Road Rezoning. Dean [Kicklighter]?

Commissioner Kicklighter said, Mr. Chairman, at this time I'll just move ahead and make a motion then if we need discussion I'll gladly explain, but I'll make a motion to rezone the property located at 5850 Ogeechee Road, PIN Number 1-007-01-014 from it's current zone of R-A, residential agricultural to P-B-C, planned business community. And I would appreciate a second, and then we can discuss it if necessary.

Commissioner Odell said, I'll second it for discussion.

Chairman Liakakis said, Russ [Abolt]?

County Manager Abolt said, this, I – I – I – I understand the pure intent of this is I – I believe the MPC would be involved in this. The Board is initiating the zone change. So I think and I'd ask for Jon [Hart] for – Attorney Hart for clarification but I think technically the motion should be to refer it to the MPC, the MPC will make the change, come back to you. And what you're doing because of the misunderstanding created in part by staff, the citizen involved would have to file these – these fees. There is a compelling case where this person should not have to do this, so what Commissioner Kicklighter is doing is initiating the zone change, obviating the fee. It will actually be done when it comes back from the MPC, but I – I firmly believe in understanding what's involved that this motion is not only appropriate, it's the right thing to do.

Commissioner Kicklighter said, thank you. I will amend my motion to –

County Manager Abolt said, refer it to the MPC.

Commissioner Kicklighter said, yeah, to approve as stated by the Manager if you'll amend your second.

Commissioner Odell said, I'll amend the second.

Chairman Liakakis said, all right. Let's go on the board.

Commissioner Kicklighter said, thank you.

Chairman Liakakis said, motion passes.

ACTION OF THE BOARD:

Commissioner Kicklighter moved to refer 5850 Ogeechee Road to the MPC for rezoning from R-A to P-B-C. Commissioner Odell seconded the motion and it carried unanimously. [NOTE: Commissioner Gellatly was not present.]

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2. OPENING DOORS TO RECOVERY, SUCCESS STORY IN THE MAKING (COMMISSIONER STONE).

Chairman Liakakis said, item 2, Opening Doors to Recovery, success story in the making. Commissioner Stone.

Commissioner Stone said, thank you, Mr. Chairman. I – I hope that everyone had the opportunity to read the addition in your packet last night about Opening Doors to Recovery. I want to thank a lady who's not even able to be here today, Nora Haynes and Diane Reeder for taking her place, and she's going to give you a brief summary of what is going on that is going to save this County a fair amount of money. And I'm – I'm very proud and happy to be a part of this. I thank Nora [Haynes] and Diane [Reeder] for their involvement. I thank the staff for helping us put all this together, and with no further ado, Diane [Reeder], if – if you would please come forward and just give a brief summary along with the bottom line as to what your program is going to do for the – for the tax payers of this community, as well as those that unfortunately have the affliction of mental illness.

Ms. Diane Reeder said, thank you so much. Mr. Chairman, thank you for allowing me to be here and Commissioners to make this presentation. I'd first of all like to thank you for continuing to support the crisis intervention team training because this program came out of that. When we came back together we – we finally realized that it's not just keeping our individuals who suffer from mental illness out of jail, but providing a circle or a community of support so that they may move into recovery. And you've been involved with us, Chairman Liakakis, at our summit meetings when we tried to come up with solutions to keep people from recidivizing, from going into the deep ends, homelessness, incarceration, and hospitalization. Out of that summit report that we came up with two years ago, we got the attention of a wonderful grant funder, Bristol-Meyers Squibb, and in partnership with our state and CSX Railroad, we had the opportunity to open doors to recovery in our community. This grant came as – to be a part of a research project. So it will demonstrate that our community, here, can help move people into recovery and keep them there, and it is a partnership within the community. It – it is made up of a team of three navigators, or what you might call very intense case management, to take those who have been recycled out of the hospital and provide this case management for them. Providing them safe housing, the very best treatment, and a meaningful day. And that's where our community can come in, and that's one of NAMI's jobs. My – my position is from NAMI, the National Alliance on Mental Illness. And our job is to – to educate – help educate the community that when people are taken out of the hospital or when they come out of the jail, because the second part of this project is to bring people out of jail, and it is a research project will – which will demonstrate to our State how to save money by keeping people out of jail and out of the hospital, and I believe that we will also be a demonstration nationwide on how to treat those who have a mental illness.

Ms. Reeder said, and I would particularly like to thank Commissioner Stone and Mr. Abolt for already giving us the opportunity. This project identifies barriers, and we've had the opportunity to come here and address those barriers and come up with solutions. So you're already helping us open doors to recovery in this project and to a tremendous savings to our community, but also to be a demonstration of how community treats those who have a mental illness.

Chairman Liakakis said, well that's really good that we've had NAMI to be advocates and working hard because unfortunately what happened, we had a department up in Atlanta and they wanted to close all but two of the regional hospitals for mental patients around the State of Georgia. I mean it was terrible what they had proposed. And at a meeting that we had over at the Georgia Regional, that shows that how these people didn't have information and the person in charge of that, this wasn't an elected official, but a department head. I asked the question; I was the first one to ask a question. I said how many mental patients do we have in the regional hospitals around the State of Georgia? That individual couldn't even answer that. That individual turned to their assistant and asked them, and that assistant thought about it, thought about it, and listen to this, that person said about 200. I almost fell out of my chair. About 200 mental patients in the entire State of Georgia. That didn't even come anywhere close to the amount that's in these regional hospitals. But anyway, because of lobbying and helping all of – and things that were done, we were able to keep the – our local regional hospital open. And unfortunately we've got now, we've got probably one of the biggest facilities in our area which is the jail, and they have had, the sheriff can tell you, well over 200 mental patients in the jail, you know, and that's terrible. But this particular program that you're talking about and what Helen [Stone] is saying is this recovery program will make a difference, and we thank you and all of the volunteers. And I know that it's gonna make a big difference in a lot of people's lives because when we have mental patients and they are out and have no – no medication or no – any time – type of assistance, that's really bad that that's the way it would have been if NAMI and others hadn't of come along and did a lot of lobbying for that. So thank you. Helen [Stone]?

Commissioner Stone said, well I just – I'm so sorry that Nora [Haynes] could not be here today because she's the one that came with the Coke can and set it down on the County Manager's coffee table and handed me one and this – the price tag on this can of Coca-Cola was 1,700 and something dollars, and Russ [Abolt] and I are looking at this pretty expensive Coke. Apparently, it was what it cost to have a person that had been – that – that suffered from mental illness that had been picked up and taken through our court system, and the savings on this, and the sheet that you all were given is phenomenal. They took 45 cases and just the first case I'm looking at, this person had been in their lifetime admitted 34 times to a cost for this one individual \$10,574. Since they've entered this program, they have not been back in jail, not been picked up for this, and the cost savings to this County up to date have been \$339,737. So this is a tremendous savings to us and certainly to our sheriff with the detention center. The more of these individuals that we can keep out of our prison that do not belong in our prison, benefit all of us. Not to mention what it does for

the individual. So, I'm very pleased that Nora [Haynes] and Diane [Reeder] came to us and brought their Coke cans and educated the County Manager and me as to what we could do for a cost savings for this community, as well as certainly a better quality of life for the individuals and helping them get mainstreamed back in to the community. So thank you very much.

Ms. Reeder said, thank you and thank you for having listening ears.

Chairman Liakakis said, thank you.

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VIII. TABLED/RECONSIDERED ITEMS

Unless action is contemplated at today's meeting, staff report and file material has not been duplicated in your agenda packet. The files are available from the Clerk. Those on which staff is requesting action are indicated by asterisk (*).

Chairman Liakakis said, next item, there are no Tabled or Reconsidered Items.

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IX. ITEMS FOR INDIVIDUAL ACTION

(Unless the Board directs otherwise, adoption of an Action Item will mean approval of the respective County staff report and its recommended action.)

- 1. **TO REQUEST APPROVAL OF THE FOLLOWING BUDGET AMENDMENTS AND TRANSFERS: 1) GENERAL FUND M&O: (a) TRANSFER \$8,690 WITHIN THE DISTRICT ATTORNEY'S BUDGET TO COVER TEMPORARY SALARIES, b) CONTINGENCY TRANSFER OF \$3,035 TO THE AQUATIC CENTER BUDGET FOR LIGHTS, AND (2) IN THE SALES TAX III FUND A) INCREASE REVENUES AND EXPENDITURES \$100,000 FOR WETLANDS MITIGATION CREDITS AND, b) TRANSFER \$2,100,000 FROM THE HARDIN CANAL PROJECT TO THE WETLAND MITIGATION BANK.**

Chairman Liakakis said, item 9, items for Individual Action. One, to request approval of the following budget amendments and transfers: 1) in the General Fund M&O: (a) transfer \$8,690 within the District Attorney's budget to cover temporary salaries, b) contingency transfer of \$3,035 to the Aquatic Center budget for lights, and (2) in Sales Tax III Fund a) increase revenues and expenditures \$100,000 for Wetlands Mitigation – Mitigation Credits and, b) transfer \$2,100,000 from the Hardin Canal Project to the Wetland Mitigation Bank. We need a motion on the floor.

Commissioner Odell said, move for approval.

Commissioner Thomas said, second.

Commissioner Stone said, second.

Chairman Liakakis said, let's go on the board. Motion passes.

ACTION OF THE BOARD:

Commissioner Odell moved to approve the following budget Amendments and Transfers: 1) General Fund M&O: (a) transfer \$8,690 within the District Attorney's budget to cover temporary salaries, b) contingency transfer of \$3,035 to the Aquatic Center budget for lights, and (2) in the Sales Tax III Fund a) increase revenues and expenditures \$100,000 for Wetlands Mitigation Credits and, b) transfer \$2,100,000 from the Hardin Canal Project to the Wetland Mitigation Bank. Commissioners Thomas and Stone seconded the motion and it carried unanimously. [NOTE: Commissioner Gellatly was not present.]

AGENDA ITEM: IX-1
AGENDA DATE: March 23, 2012

TO: Board of Commissioners
THRU: R. E. Abolt, County Manager
FROM: Linda B. Cramer, Finance Director

ISSUE:
To request approval of the following budget Amendments and Transfers: 1) General Fund M&O: (a) transfer \$8,690 within the District Attorney's budget to cover temporary salaries, b) contingency transfer of \$3,035 to the

Aquatic Center budget for lights, and (2) in the Sales Tax III Fund a) increase revenues and expenditures \$100,000 for Wetlands Mitigation Credits and, b) transfer \$2,100,000 from the Hardin Canal Project to the Wetland Mitigation Bank.

FACTS AND FINDINGS:

- 1. The District Attorney is requesting an \$8,690 transfer within the District Attorney’s budget from Reimbursement to Funds to Regular Salaries (\$420) and temporary salaries (\$8,270). Correspondence is attached.
- 2. The Deputy Director of Public Works and Park Services has requested funds in the amount of \$3,035 to cover the purchase and installation of lights at the Aquatic Center. Correspondence is attached.
- 3. The County Engineer has requested that a revenue account be established for Wetlands Mitigation Credits and the transfer of \$2,100,000 from the Hardin Canal Project to the Wetland Mitigation Bank. Correspondence and a resolution are attached.

FUNDING: Funds are available in the District Attorney, General M&O Contingency and Sales Tax III Funds for the transfers. The budget amendment will establish funding in the Sales Tax III Fund.

ALTERNATIVES:

- 1. That the Board approve the following:

GENERAL FUND M&O

- a) Transfer \$8,690 within the District Attorney’s budget for salaries.
- b) Transfer \$3,035 from contingency to the Aquatic Center budget for the purchase and installation of lights.

SPLOST III FUND

- a) Increase revenues and expenditures \$100,000 for Wetlands Mitigation Credits.
- b) Transfer \$2,100,000 from the Hardin Canal Project to the Wetland Mitigation Bank.

- 2. Amend or deny the request.

POLICY ANALYSIS: State law grants the Board authority to amend the budget during the year as it deems necessary.

RECOMMENDATION: That the Board approve Alternative 1.

Prepared by: Estelle Brown

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2. PRESENTATION BY JOE MARLOW OF AON HEWITT, THE COUNTY’S HEALTH PLAN CONSULTANT, ON EMPLOYEE HEALTH CARE CLINIC.

Chairman Liakakis said, item 2, presentation by Joe Marlow of Aon Hewitt, the County’s health plan consultant, on employee health care clinic.

County Manager Abolt said, Mr. Chairman, Dr. Thomas, Commissioner Stone, Gentlemen, this is a much awaited event, but I do want to single out Commissioner – Commissioner Odell and also the entire Board for this truly is a legacy that you all may look at and particularly with Commissioner Odell having his last meeting, this is the product of your direction, emphasis and value placed on employee wellness, access to good healthcare, and in effect reducing the cost of medical care and insurance costs each year. What you’re about to see is a plan of action. When it’s all over, I hope you’re as convinced as I am that we would ask immediately for approval of a recommendation so that we can proceed within the matter of the next several months creating this access to good health care for all of our employees, and you’ll see in the five-year projection, we’re going to save money. I would not like – now like to have the representative from Aon Hewitt who is our – our advisor on healthcare matters to make the presentation. Joe [Marlow].

Mr. Joe Marlow said, good morning Mr. Chairman and Commissioners. My name is Joe Marlow, I’m the senior vice president with Aon Hewitt, and we’ve been working with the County staff now, Mr. Kaigler and his staff, for well over a year on this project. I’m going to provide an overview of this very important topic where we’re proposing to bring an employee health clinic that will make available convenient, accessible medical services to employees and eventually dependents of employees. I’m going to move through this presentation. I think everybody has a hard copy of that presentation. I encourage you to stop me if you have any questions. Going to be addressing issues about why you might want to do this. I’ll give you a sense of the kind of services that can be offered at an employee health clinic. I’ll discuss the potential savings impact, some of the considerations. I’ll highlight the findings in our financial feasibility study that we did, and I’ll end up with some recommendations.

Mr. Marlow said, so why sponsor an employee health clinic? For –for all groups, the first and foremost are thinking about cost. So we have to analyze this to determine that there’s going to be a positive impact on your long-term health

care expenditures. And that – that will affect both your group health plan, your Blue Cross and Blue Shield plan, as well as the potential advantages here for occupational health and prescription drugs. There's also an opportunity here to improve the productivity of your work force by improving their health and making primary care services more accessible to people so they're not missing as much time from work when they go to see a physician. Now one of the major issues I think that employers nationwide are looking at as they examine employee health clinics, and I should say an increasing number of employers are actually putting in place employee health clinics. One of the main concerns, a societal issue, is the health problems that we're facing due to poor health behaviors. Big issues concerning issues of say obesity, lack of exercise, poor nutrition, high stress, all of these issues are taking a toll on medical costs and productivity and by having an employee health clinic, the expectation is that you'll be able to work more closely with individuals, improve their health styles and avoid some of these problems. We also have an opportunity to spend more time with the clinician at the employee health clinic to make sure people understand their medical conditions, and are complying with medications and services that they are to be receiving. And then another important issue is employee morale. So by making available convenient, accessible care, it should make for more satisfied employees over time.

Mr. Marlow said, so how does this save money? First of all, when people go to the employee health clinic for a primary or urgent care service, you'll save money that typically would be spent for a physician's office visit in the community. You'll also expect to lower some of your drug costs by – by substituting generic medications for the kind of situations that are presenting themselves in the clinic. By making services more accessible the hope is that people will come in earlier for treatment than they might otherwise do. They'll avoid visits to the emergency room. So that rather than waiting until the evening to go to the emergency room, they may come in during the day when the clinic is – is open and have it taken care of. And we all know how costly a visit is to the emergency room. There's also a potential to reduce the number of referrals to specialists and to reduce the number of admissions, very costly hospital admissions over time as the health of your work force improves. We also have a situation here with occupational health. So as I'll show you in a future slide, there's a variety of services that can be done that will reduce your existing costs for occupational health services.

Commissioner Odell said, may I just ask you – comment if I might about the center?

Mr. Marlow said, yeah, sure.

Commissioner Odell said, one of the things we won't do is steering, and steering is where as an employee I come in to this clinic. I already have a primary care physician. We will not steer that person or – or interfere or breach the contract between that employee and his physician. We'll have a strong policy on that, won't we?

Mr. Marlow said, that – that – I'm glad you raised that because that's a really important issue, and I probably should have mentioned that right up front. The employee health clinic is not intended to replace the relationship that the person has with the primary care physician. That has been one of the problems that I think we face in the U.S. is people don't see their primary care physician frequently enough. So one of the things that you'd want to do is make sure that when someone comes into the clinic for service, and if that person has a primary care physician, that there will be communication with the patient's approval from the clinician at the clinic to the person's primary care physician so they're aware of that treatment and so there's no interruption of that. I think what we'll – what we probably will also find as I've seen with many other employer clinics, many people don't have a primary care physician and the clinic then will become that good first sight for them to go to for primary care. But absolutely, you want to continue to support the relationships that people have with their primary care physician.

Commissioner Kicklighter said, Mr. Chairman?

Chairman Liakakis said, go ahead, Dean [Kicklighter].

Commissioner Kicklighter said, what would entice a – an employee to go to the clinic rather than see their primary care physician?

Mr. Marlow said, okay, two things. One is very convenient access. So the ability for someone to be seen the day of if they have a symptom that needs to be taken care of. That's very important. Typically also the way this would be done is you would charge a lower co-payment so people aren't facing any kind of financial out-of-pocket barriers. But this is really primarily about ready access to care and also I think if – if we think about the number of people that you have in your plan who have chronic illness and the importance of people who have chronic illness understanding their medical conditions, understanding what they should do to take care of those conditions, and what we're seeing, and you're no exception, is that many individuals in a group that have one chronic illness have more than one. And that's when things get very, very complicated. So you might view the clinician at the employee health clinic as a supplement to the physicians that the people are seeing, their primary care doctor or a specialist. Where you have the luxury of time, and this is a very important point, the clinician at the – at the clinic here will have the luxury of time. If they need to spend a half an hour with somebody who's a diabetic, helping them to really understand their condition and what they need to do, they'll be able to do that. Whereas, sometimes, you know, you go to see your primary care physician, you see a waiting room full of people, and the doctors simply don't have the time to spend or people are reluctant sometimes in those situations to ask the kinds of questions they need to ask. So it's about improving access and awareness.

Commissioner Odell said, so they can get in quicker.

Mr. Marlow said, pardon me?

Commissioner Odell said, they can get to see a physician quicker –

Mr. Marlow said, the – yes –

Commissioner Odell said, and the out of pocket for them will be less.

Mr. Marlow said, will be less.

Commissioner Odell said, so time and money.

Mr. Marlow said, correct. Yep. Okay? So some of the services, we talked about primary and urgent care and that could include, you know, vaccines and flu shots and so forth. The health improvement piece here, as I said, I think is really important to – you have an opportunity with an employee health clinic to have a local resource, someone who's available to spend time coaching people on health behaviors that are going to make them healthier over time. And I think this is where many of the wellness programs that are being offered in this country have fallen short. Because too few people are really touched by those programs. And so this is an opportunity I think long term where you're going to realize very significant savings if you're able to help people make the kinds of change that are necessary to avoid the onset of diabetes and heart disease and some of the other costly conditions. You're going to be avoiding a lot of emergency room visits down the road, and hospital admissions, and that's going to be a very substantial source of savings. There's going to be some savings associated with prescription drugs. There'd be expectation to have a limited inventory of drugs available, mostly generic, which are going to be less costly, and then as far as occupational health, you'll be able to do – the clinician onsite will be able to do some of the work-related injury treatment. Handle some of the more minor injury treatment, sort of triage the patient, and then do some pre-employment and – physicals and post-drug screenings and so forth. So there's another way for you to save money.

Mr. Marlow said, some key considerations. You want to make the employee health clinic accessible to employees and dependents so that, you know, they're going to make use of it. You want that low or – or no co-payment for services. The hours of operation have to be set such that it's going to be convenient for people. And you have people working different shifts, so we're going to have to give careful thought to how we schedule this, so that we're not overstaffing it in off hours, but we're also giving people say on the second shift an opportunity to come in for – for services before they start work. There's going to have to be a decision made about what level of senior clinical staffing will you have? Will it be a primary care physician or will it be a nurse practitioner or physician's assistant? Increasingly we're seeing nurse practitioners or physician's assistants become the lead practitioner subject to the oversight of a physician. But that's something that can be decided down the road. I talked about the – the pharmacy piece. And then also, we're going to need to coordinate with Blue Cross and Blue Shield. So there's an expectation here that there'll be exchange of information, high level information so Blue Cross can include utilization numbers in their overall reporting and also by relying on the local staff at the clinic, the Blue Cross staff, who are now working on programs concerning disease management, where they're trying to reach out to people who have chronic illness. They're going to be more effective in that service because what studies are showing is that it's more effective to coach somebody on a chronic condition if you're sitting in the same room face to face, which can be done in a clinic, rather than trying to coach somebody over the telephone at night when they're home.

Mr. Marlow said, so as far as the clinic management and operation, I think what would be perfectly reasonable would be to start here with a 3-year pilot; to monitor the – the – the progress over time, and then to make a decision as to how you're going to proceed. The clinic needs to be managed. So you can be looking at going out to the market with Aon Hewitt support for example to find a firm that specializes in the management of employee health clinics or you could also look to a local health system to provide that kind of management. That management firm, whoever it is, actually will do the hiring of the staff, they would recruit them, they'll credential them, they'll oversee them, they'll operate the center. So they'll purchase all the supplies and equipment and they'll pass those costs along to you. So we use what's called a cost-plus model. So in effect what you're doing, you're paying for the staff time, you're paying for the equipment, the supplies, you're paying for the lease, those are all going to be a direct pass through to you, plus you would have to expect, you're going to be paying a management fee on top of that to the firm for actually operating the clinic. Everybody follow? Okay.

Mr. Marlow said, you would be expected to sign a multi-year lease. And as I said, you want to select a site that's going to be most accessible to the majority of your 1800 or so employees. And then the – the County would be expected to establish communication and branding around this to make sure people really understand the – the opportunities here with the employee health clinic and to understand that the County is not asking them to abandon their relationship with their primary care physician, in fact to encourage them to do that. So this next slide summarizes some of the – the financial analysis that we did in – in looking at this project. We looked at this in a 5-year time frame. We started by securing from Michael Kaigler's staff historical reports from Blue Cross on the utilization of medical services and the cost of medical services. We – we determined what you are now paying for a physician office visit. We looked at your cost for hospitalizations and emergency room visits and so forth, and we came up with – and – and roughly we – we looked at your occupational health expenses. So we established a base line cost. We made certain assumptions about utilization and as an example, in the first year, we would expect approximately 20 to 22% of current primary care visits will occur at the clinic. So we're expecting 80% or so of primary care visits are going to continue with the person's primary care doctor. You're replacing approximately I think 22% in the model that we – that we looked at. And we expect that to slowly increase over time. So we looked at the indirect savings, what we call the cost avoidance here, and we've – we've quantified that. We've put a – a number associated with that, and as you can see, we presented by year for five years. Then we also looked at your expenses. Expected start up cost, your operating expenses on an annual basis, and the management fees, and I can say that these figures for the most part are not low. We – we purposely set this up as a conservative savings assumption. We do not want you to feel like – or to go into this thinking that you're going to get tremendous savings when that may not be the case. But even with conservative assumptions, what we find for your group is, I think a – a very healthy benefit to cost ratio, 1.4 with a five-year net present value savings exceeding \$1 million. So I think the opportunity here is to bring a very convenient service to your employees. Your employees should appreciate that. And at the same time you should be saving money going forward.

Chairman Liakakis said, see one of the problems that we have had continuously to have is just in a few years the premium on our insurance for our employees raised up to over \$19 million in a very short period of time and – so we were concerned and that's why we brought in Blue Cross/Blue Shield to have a discussion with them about a wellness program and those kind of things. They did a little bit but, you know, especially those people, the employees rather that smoke – that are smokers and those that are overweight is that we really want to help them because it costs the County more than just those premium because if you've got employees that are out, you know, for a number of days because of some health condition they have that could have been in – in most instances could have been put into a program to reduce their situation with their medical problems. So that's why we were looking at this, and we're glad that our County Manager and our Commissioners want to do whatever we can. We want to have healthy employees. It's going to make a big difference to them. It'll save us money in that way, and then they will have a better life because they are – they don't have these medical problems that they have to contend with. Harris [Odell]?

Commissioner Odell said, you wanted to answer?

Mr. Marlow said, no all I'm saying – I think my main point here is that with an employee health clinic, the – the aim would be to take the programs that are being offered today through Blue Cross and Our Life – Our Life, the biometric screening, and raise it to a higher level of fulfillment. Because of the opportunity to have face to face coaching and interaction with individuals. And as you – you mentioned obesity. Big issue around the whole country. And the increase is going up and up and up. And the health consequences of that we see in prevalence of diabetes that are growing dramatically. So what we would want to do is tackle some of these issues head on. Communicate clearly with people the availability of this resource, and then rely upon the clinic staff to establish the relationship with people when they got confidence in them, and then they guide them to make the kind of changes that are necessary. And as we all know, these are not easy changes that we're talking about here. People are trying to manage weight or trying to change diet or whatever. These are lifelong habits that are going to have to be undone, and they need a lot of support, and that local resource can make it available if – if they're effective in their work. Yes?

Commissioner Odell said, at some point in order to evaluate where you've gotten to, you have to be able to identify where you are. So have – we will at some point do a claims dump, which is a collection of claims summarized by some category so that that will be the starting point potentially. Is – is that?

Mr. Marlow said, we've already looked at your claims experience very closely, and we've used that as the basis for creating the financial model that I'm highlighting on this slide.

Commissioner Odell said, okay.

Mr. Marlow said, but –

Commissioner Odell said, I'm sorry.

Mr. Marlow said, yeah, but I was going to say that if you do what we're going to recommend which is to go out to bid and get vendors to bid on the management of this, you will give those vendors the same opportunity to react to your claims information and to tell us what they see as far as the financial impact so we can compare their findings with what we've laid out here to our own financial feasibility.

Commissioner Odell said, the assumption that you used of 20% is – the reason you selected 20% was what?

Mr. Marlow said, that's because that's what we're seeing –

Commissioner Odell said, I understand but –

Mr. Marlow said, – other groups –

Commissioner Odell said, – why didn't – you could have selected 25, you could have selected 30. There's a rational reason that you selected 20 and my question seeks that rational reason.

Mr. Marlow said, okay, we could have used numbers ranging from 20% to perhaps as high as 35%. Okay? So – and – and you'll probably see if you go out to bid, some of the vendors will claim that they'll get 30% or 35% utilization – penetration, we call it, in the first year. We want to be conservative about this. We do not want to overstate the financial savings and that 22 – we started with 22%, which is at the very low end of expected utilization assuming that this is well communicated to people and they understand the advantages of it. And that the location is – is – is carefully chosen so it's accessible to people. But we – we're confident that we'll achieve that level of penetration.

Commissioner Odell said, so 20% is a conservative number.

Mr. Marlow said, conservative. Yes.

Commissioner Odell said, will we have a way to statistically analyze say cost avoidance. If I don't eat – go to Krispy Kreme and buy – get the 2 packs of donuts, 24, and eat all of them and have a diabetic coma and have to go to Memorial do – do – do we have – do we have a system in place so that, this is the picture, this is what our profile is now, at some point down the road, say a year down the road, same category of employees we can look back and analyze and whether – and make some determination whether or not some of the good things that have happened can be contributed to the actions that we've taken?

Mr. Marlow said, so – yes. And – and that’s important and we would do it two ways. One we would establish thorough reporting from the management firm that’s running the clinic so we could analyze that experience specifically, and secondly, the summary experience information from the clinic will be fed up to Blue Cross and Blue Shield and they would add it into their overall medical plan reporting so that we can see the trends at that high level over time as well. And we’ll be looking specifically at issues like hospitalization trends, emergency room visits, specialty referrals, etcetera.

Commissioner Odell said, okay.

Mr. Marlow said, okay?

Commissioner Odell said, I thank you.

Mr. Marlow said, and then I have – my final slide really here –

Chairman Liakakis said, excuse me. Just a minute. He wanted – Dean [Kicklighter] would like to ask a question.

Commissioner Kicklighter said, thank you.

Mr. Marlow said, sure.

Commissioner Kicklighter said, did the study include or consider the possibility of the County being self-insured like it was in the past? And the – the reason I ask is it seems just right off the top that when you’re looking at saying low or no co-pay from employees, but you’re still filing a claim with Blue Cross/Blue Shield, right?

Mr. Marlow said, no. Actually that’s not the way it would work. There would be no claim filed with Blue Cross and Blue Shield. So in effect what the – what the County would be doing –

Commissioner Kicklighter said, that makes a whole lot more sense.

Mr. Marlow said, yeah, you’re self-funding. You’re paying for all the expenses of operating the clinic but there will be no claims that will be filed out of that. You’ve paid for that in advance, basically, and that’s why it’s to your advantage to get the utilization.

Commissioner Kicklighter said, did you consider –

Commissioner Odell said, but the information gets in the numbers, Dean [Kicklighter]. The information of that visit gets in the overall numbers at the end of the day, but not the cost.

Mr. Marlow said, exactly.

Commissioner Odell said, you’re not paying the cost twice.

Mr. Marlow said, that’s right.

Commissioner Kicklighter said, well, did you consider self-insurance with this?

Mr. Marlow said, well, you basically would be self-insuring –

Commissioner Kicklighter said, basically but basically not because I’m – I’m going to tell you –

Mr. Marlow said, no, by definition you’re going to be paying –

Commissioner Kicklighter said, right.

Mr. Marlow said, – for the cost of operating the clinic.

Commissioner Kicklighter said, yeah.

Mr. Marlow said, there are no claims so you’re self-insuring.

Commissioner Kicklighter said, one of the main claims of savings on here is weight loss. And I guess what I can’t grasp as a overweight person whose family owns a fitness center, and I work 20 feet away, how would you motivate me to get back there and actually lose weight? And I mean, and that’s a serious question.

Mr. Marlow said, yeah, it is.

Commissioner Kicklighter said, and I have children that I want to live long for, and I can’t seem to push away from – you know, I mean, how would you, I mean, seriously, when my – my, you know, I want to live for my kids. How are you going to motivate me to get in shape?

Mr. Marlow said, I – I’ll – I’ll give you a scenario that could play out, okay? And first of all let me say that this weight issue or health behavior issue is only one part of the overall service, right? There are many other services that will be done, including taking care of some urgent care needs and preventive services. But the way this would work, you’re

an employee. You complete an annual health risk assessment, and you undergo biometric screening where there is a drawing of some blood and there's, you know, measurements and so forth. At that point, you would meet with one of the clinicians to talk about your results. If you are motivated to do something about that, that clinician then becomes your ongoing resource to support you. To meet with you on a bi-weekly basis, monthly basis, whatever it might be, to help keep you engaged and to sustain – to sustain the behavior change that you have to make in order to be successful. Obesity, as I said before, it's a very difficult issue because, you know, many people try to lose weight, they lose it, and then they gain it right back. So that's one example of how having that local resource to work with will hopefully keep people more motivated than they might otherwise be.

Commissioner Kicklighter said, well did the study include the cost effect of the obese people within the County government and a possible paid membership to a Weight Watchers?

Mr. Marlow said, we – we didn't take it that far. What we looked at was your overall medical cost per employee, and we made very modest assumptions about how over time by getting at these kinds of issues, whether it's quit smoking or weight management or whatever, you moderate your increases in your medical costs going forward. And because your cost is –

Commissioner Kicklighter said, okay, I – I guess my concern is – is – my fear would be since it's not forced participation –

Mr. Marlow said, yep.

Commissioner Kicklighter said, – you know, right off the bat, you're up against a PR, public relations thing. No one goes to a clinic for better medical care than they do to a general physician of their private choice which is funded by insurance. So right off the bat you – you have a major PR problem of getting employees because they're not being, you know, forced to go.

Mr. Marlow said, yes.

Commissioner Kicklighter said, so my – my thoughts – my concern would be when this starts up that, you're one for \$611,000 spent it's not a forced participation thing, that we've spent \$611,000. And, you know, again, nothing against the study itself, I think that's in the perfect world of you've somehow enticed employees to come over to your clinic rather than their primary physician which they're paying for, and I – I don't know how we can get past that with getting the employees to go to a clinic. And that's – that's my concern. But, good job other than that. If you can tell me how we're going to get them to go at some point, I can – I can see the savings now that I know that insurance won't be filed.

Mr. Marlow said, well I'll tell you how other employers have done it, is they've looked at the design of their underlying medical programs, and they've looked at the incentives that are being made available to the employees to address some of these issues. And over time by setting certain incentives in place, whether they're set up as financial rewards to people or penalties, they're motivating people to take action on some of their health behaviors that they've ignored in the past.

Commissioner Kicklighter said, see, that's what I kind of thought. That we're missing that golden, whatever, the key.

Mr. Marlow said, yeah – yeah, that – that would be the –

Commissioner Kicklighter said, the key is some type of forced participation at some point. So that's what we as a Commission, I think, will have to decide whether we want to force a different type of – of coverage – I mean, Russ [Abolt], that's the reality of starting something and thinking everyone's just going to go.

Mr. Marlow said, you know, Commissioner, we use the term rather than force, we use the term nudge. Basically push people – give them some incentive – give them reason to kind of step back and rethink where they're at, and then over time do it in a way where you're going to make people happy rather than really wacking them on the head and hoping then that they're going to respond because they'll probably rebel against that. So there are a lot of tricks of the trade in the way that the programs can be designed and communicated in order to get the participation of people. Now having said that, not everybody's going to wind up – you're not going to have all your employees but the expectation – the hope is you're going to get enough people who are willing to take advantage of this who otherwise might not that you're going to start to see a moderation in your medical trend going forward.

Chairman Liakakis said, Russ [Abolt]?

County Manager Abolt said, I was just going to say that first of all, the question's right on point and there's been a history of this organization to be concerned about our work force and participation. What you're doing today, hopefully, will move us further towards identifying what all the issues are, but I also want to be mindful, and I would eventually, not today, but refer those questions to the County Attorney. As you might remember about a year and a half ago there were certain actions taken that had to be modified based on the legal rights of an individual. But – but that aside, I don't want to diminish the significance of what's before you today. This is a real opportunity. We have a great relationship with Aon Hewitt. We've – we've listened – staff has listened to what y'all said what you want, and I would really encourage you to adopt the recommendation which you're about ready to see on the next slide.

Commissioner Kicklighter said, oh today? You're asking us to adopt something today?

County Manager Abolt said, recommendations.

Commissioner Kicklighter said, wow.

Mr. Marlow said, so here are the recommendations I would like to present. The first to authorize staff to proceed with a request for proposal to find an independent management firm to manage the employee health clinic. To actually go out to the market with an RFP and solicit proposals. Not a commitment to absolutely do it, but to see what the proposals look like and then to select an independent management firm, assuming everything goes as – as expected, about four months from when we start that process to start designing communication programs to alert employees to what's going to be available; to find and lease space so it can – to house the clinic. And then have sort of as a target operational date, a clinic that is in operation sometime in the first quarter of 2013. So approximately four months to select the vendor, then to hire this – the vendor will then hire the staff, they'll be employees of the vendor. That's very important here. They will not be County employees. They will be employees of the management firm. And get everything set up and operational sometime in the first quarter of next year.

Commissioner Kicklighter said, Mr. Chairman?

Chairman Liakakis said, the independent vendor, that management vendor it's really important that we see what successes they have had, not somebody who just sends in, you know, an RFP and they are the lowest on the – on the bid process for that RFP. Because we, you know, we have this situation as other counties and cities do that we want a good, successful program that is going to really help our employees and not somebody that just low-balls it, you know, to get the contract.

Mr. Marlow said, yes. Good point.

Commissioner Odell said, Jon [Hart], do we need to have a motion or just give staff direction?

County Manager Abolt said, I – I – may I answer the question?

County Attorney Hart said, sure.

County Manager Abolt said, I – I was going to at – at the appropriate time and maybe now's the time to set it up, ask for a motion to approve the recommendations, 'cause obviously you're not – you're not consummating anything other than saying do it. And I would go further, and I apologize for taking – taking liberties that are normally not mine, but I would ask you Commissioner Odell to very seriously consider making that motion.

Commissioner Odell said, I – I'm – I'm going to make the motion and I'll ask for comment.

Commissioner Stone said, I'll second the motion.

Chairman Liakakis said, we have a second.

Commissioner Kicklighter said, I have a question.

Commissioner Odell said, okay.

Chairman Liakakis said, go ahead, Dean [Kicklighter].

Commissioner Odell said, I – I want to make a comment, too, Dean [Kicklighter].

Chairman Liakakis said, go ahead.

Commissioner Odell said, and – and basically it's anticipating what some other question's going to be. This is just a step. It is not the entire whatever we're going to do. At some point the Commission's going to have to look towards serving incentives. An incentive, Dean [Kicklighter] could be if you look at what say Gulfstream or International Paper's doing and some other places, if you go to the gym 15 times or 9 times or however many times, and you do that for a particular quarter, then the following quarter you build up points and you can use those points to reduce your health insurance costs. So it does translate to money because ultimately by keeping you healthy, saves money. So this is just a – an initial step. It isn't the end journey, it is an initial step. But there are some other things later on that will come, will have nothing to do with this particular program, but all collectively will represent a program. This is not the – our wellness program. This is a piece of the wellness program.

Chairman Liakakis said, Dean [Kicklighter]?

Commissioner Kicklighter said, thank you, Mr. Chairman. I just at this point because I don't feel as if our due diligence has been performed enough to go out with an RFP, I mean, we are lacking – there's – there's no study in front of us that has asked our employees here how – how many of them would choose to go to a County employee clinic over their own preferred physician if not forced, or as you stated, nudged to change. We're going out, talking \$600,000 here, without a study of that. I mean, we could at least have in front of us before a vote of this magnitude is taken some type of idea of whether or not the employees would actually utilize that. That's – that's moving forward with work hours from the staff that could dedicate themselves to something different, something that is approved, that we know what happened, rather than wasting time, which is money on moving towards something that at this point there's nothing in front of us to even begin to know whether our staff would utilize unless they're as you put it, nudged in. And at that point, do we know, how we want to nudge them in? Do we know, you know, no, we know nothing because this is presented, thrown out in front, and we're expected to make a major decision with the tax payers' money and just move forward. And not a reflection on your work at all, but this assumes that we have participation, and I think that's an

assumption that we can't make at this time. We could have easily had a study done with the staff. Thank you.

Chairman Liakakis said, Russ [Abolt]?

Commissioner Kicklighter said, that's it.

County Manager Abolt said, yes, to put it in context. This is not the first time that you've discussed this strategy called a clinic. About a year and a half ago, two years ago, the focus obviously, as it is today, was getting it – getting a handle on the rising cost of health care. One of very legitimate strategies, and we have spoken about it with you during budget times and other settings is the option of a clinic. And it was, not obviously the final decision, that certainly the strategy of a clinic has a lot to – to – to have from a standpoint advantage to the organization employees. We are just continuing that strategy. And if you wish not to allow – allow the solicitation, that's your choice. But we – we – we've obviously felt – sincerely felt that this was just a continuation of a lot of discussion on employee health care costs, and I know that Commissioner Odell was taking the lead, has repeatedly asked me and I've heard him ask the question in front of this Board, where are we relative to establishing this clinic. It's here. It's not to establish it today, it's to begin a solicitation process. But there is a history to this whole situation.

Commissioner Kicklighter said, Chairman?

Chairman Liakakis said, wait a minute it. Hold it.

Commissioner Kicklighter said, well, he addressed me if – I'd like –

Chairman Liakakis said, okay. Go ahead.

Commissioner Kicklighter said, Russ [Abolt], to put it – to try to explain myself, this is not unsimilar to in my opinion possibly going out to buy a bus without knowing whether someone's going to ride it or not. I mean we, you know, why send out an RFP to get the best bus available if we don't know if the employees are going to ride it. It's that simple. You – you don't – you can't build a roof without building the walls. Let's know if someone would actually utilize this before we waste the time and money to move forward with anything. I mean it makes no sense at all to move forward with something that we do not know would be utilized unless we made very straightforward moves to force or nudge the employees in it. And at that point I would like to see the options presented after we see the participation results, see the options presented to nudge them to participate. And – and, you know, we – we may have to find the courage to nudge them in, and I'm not opposed to that if that saves, you know, if – if health care is still good for the employees and – and saves tax payers money. It's just due diligence. Knowing a lot more than we know before moving forward with something of this magnitude.

County Manager Abolt said, but that's –

Commissioner Kicklighter said, and that's with nothing but respect for the effort. I just believe we missed a critical step.

County Manager Abolt said, if – if – if I may and again it's – it's the recurring – the all present issue of rising health care costs. This County Commission is the Board of Directors for this corporation, and I – I think, you know, in – input, response from the employees is appropriate, but when all is said and done, you're the Board of Directors. You're the ones that insist on, rightfully so, us containing costs. We are doing what we think is the best way to contain costs and – and we did not want to put you in a position of – of – I don't want to say surrendering, but somehow taking a straw poll as to whether or not the employees will take advantage of this. We think that they will. But – but this is a great privilege, this health care that – that you provide. It's a very responsive effort by this County in balancing the budget to maintain the health and well-being of our employee and families. It in and of itself should be enough reason for employees to say, we want to take advantage of it. But when all is said and done, a poll might be important, but the most important thing is you as the Board of Directors saying we must get a handle on health care costs. A clinic is an acceptable strategy. We want to go out – if you make the motion and pass it today, to see what's out there to create a clinic.

Chairman Liakakis said, Pat [Farrell]?

Commissioner Kicklighter said, you know, a – a straw poll may have helped when we built the Indy race track to see if somebody'd hold a race on it. You know, that would have saved tax payers money. There's simple steps that can be taken to save money before it's actually spent. If you know what's going to utilize it, how many people, then we may know that we need to do something. It's simple, logical, common sense, which for whatever reason and God only knows, lacks in government. If everyone would treat this like their personal money, it's totally different. You don't buy the bus if you don't know somebody's going to ride it if you're in private business and you're wanting to transport people around. You'll do the studies, do your due diligence, and that should be no different with tax payers money, and I encourage everybody to at least table until we get some type of results. And I'm done. That's it.

Chairman Liakakis said, Pat [Farrell]?

Commissioner Farrell said, Russ [Abolt]?

County Manager Abolt said, sir?

Commissioner Farrell said, if we vote for this RFP are we committing to spend one penny or \$650,000 –

County Manager Abolt said, no, sir.

Commissioner Farrell said, – or zero pennies?

County Manager Abolt said, no, sir. I mean, you're taking advantage of existing staff that are doing what we thought you wanted us to do.

Commissioner Farrell said, so an affirmative vote on this RFP will cost the county how much money?

County Manager Abolt said, it – it – it – it – it's existing costs. I mean we already – we already have the contract with Aon Hewitt and you have staff that has already been tasked given your priorities to deal with employee wellness. Those same people will be doing this job.

Commissioner Farrell said, so in other words, there'll be no new expenses –

County Manager Abolt said, additional costs.

Commissioner Farrell said, – additional costs –

County Manager Abolt said, at this point no additional costs.

Commissioner Farrell said, and – and if we vote no, there'll be no savings by not doing it.

County Manager said, no, sir.

Commissioner Farrell said, so this is a neutral –

County Manager Abolt said, it – it –

Commissioner Farrell said, let's go out and see what the market can provide –

County Manager Abolt said, yeah.

Commissioner Farrell said, – in this arena, and if it's going to take four months then certainly staff can address some of the – concurrently some of the issues that have been brought up here today as far as projections on employee participation?

County Manager Abolt said, yes, sir.

Chairman Liakakis said, Harris [Odell]?

Commissioner Farrell said, thank you.

Commissioner Odell said, there – there is a forced component to this, and that forced component is the occupational health, work-related injuries and treatment. This clinic puts us in the cat bird seat as far as saying to an employee, you were hurt so and so, you need to go to our employee wellness clinic to be cleared or not to be cleared. So to determine utilization, we've got two ways of determining utilization. For you all in the future, not – not for me, not – one is what – what is the number of people annually that you have occupational injuries that could utilize the services offered? That provides you a ready number because you would want the vast majority of those people, even if they had the private physician, to go through here because the private physician's loyalty must be to the patient and – well, and the other one will be there's a substantial number of our employees who don't have a primary – primary care physician. The shortage in health care nationally is not in some of these beautiful, elaborate specialty, is in primary care physician. So, we could determine what those people who don't have primary care physician, and look at that number, and their utilization – I think rather than waiting wherever for a couple of hours if they knew that they would have a clinic that they could go to regarding a flu shot might be an attractive option. Then again it may not. But the point is, as Farrell has so eloquently summarized, as Larry the Cable Guy said, it don't cost nothing to look.

Chairman Liakakis said, okay, one of the thing –

Commissioner Stone said, I'll call for the question.

Chairman Liakakis said, go ahead Helen [Stone].

Commissioner Stone said, call for the question, please.

Commissioner Odell asked, can we roll up the screen so we can see the vote?

Commissioner Kicklighter said, Jon [Hart], is your staff – would – would they have to write the RFP? All the funding's already included in your pay or you'd have to pay? Or we'd have to pay?

County Attorney Hart said, no, we got a contract with Aon.

Commissioner Kicklighter said, okay. I mean, I didn't know if you'd have to pay your other part of the staff extra or anything like that.

County Attorney Hart said, I wouldn't be involved – be involved in the RFP.

Chairman Liakakis said, Priscilla [Thomas]? Motion passes.

Commissioner Odell said, well, I'm two for two today.

Chairman Liakakis said, and Russ [Abolt] –

County Manager Abolt said, sir.

Chairman Liakakis said, what you can do also, you're going out for this RFP.

County Manager Abolt said, yes, sir.

Chairman Liakakis said, but put something so all the employees will know that we are putting in a process that's going to help them. The message should be a good message so that they'll see the advantages of this. Because, you know, if we get the employees and they say, no, we don't want to do that, or they don't participate, but what you're talking about the nudges, we did a little nudging with employees because if they stop smoking, then they have the normal amount of money that they're paying on their insurance premium. But if they continue to smoke, then the increase is on their premiums that they're paying so that has helped out.

Commissioner Kicklighter said, and I appreciate this Board going along with my recommendation to do that. 'Cause I am not afraid to recommend nudging when appropriate. I just would like to know what the options are before we vote and have to just face them.

Chairman Liakakis said, thank you very much. We appreciate that, Joe [Marlow], and we'll go from there.

ACTION OF THE BOARD:

Commissioner Odell moved to authorize staff to proceed with and RFP for a management firm for the employee health clinic. Commissioner Stone seconded the motion and it carried in a 7-1 vote. Chairman Liakakis and Commissioners Stone, Holmes, Shay, Farrell, Odell, and Thomas voted yes. Commissioner Kicklighter voted no. [NOTE: Commissioner Gellatly was not present.]

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3. BOARD CONSIDERATION OF A RESOLUTION AFFIRMING THE BOARD'S COMMITMENT FOR A 7 MIL PLEDGE FOR THE 2012 HOSPITAL AUTHORITY REFUNDING BONDS UPON THE BOARD'S APPROVAL AND EXECUTION OF AN INTERGOVERNMENTAL AGREEMENT WITH THE CHATHAM COUNTY HOSPITAL AUTHORITY; REQUEST BOARD APPROVAL OF AN UNDERWRITING TEAM FOR THE TRANSACTION; AND PROVIDE AN UPDATED HOSPITAL AUTHORITY REFINANCING TASK LIST FOR THE PROPOSED SERIES 2012 HOSPITAL AUTHORITY REFUNDING BONDS.

Chairman Liakakis said, the next, third. Item 3, Board consideration of a resolution affirming the Board's commitment for a 7 mil pledge for the 2012 Hospital Authority Refunding Bonds upon the Board's approval and execution of an intergovernmental agreement with the Chatham County Hospital Authority; request Board approval of an underwriting team for the transaction; and provide an update Hospital Authority Refinancing Task List for the proposed Series 2012 Hospital Authority Refunding Bonds.

County Manager Abolt said, Mr. Chairman, Dr. Thomas, Commissioner Stone, Gentlemen, this is a continuation of our number one commitment over the last several months to work under your direction and guidance with Memorial and their representatives. Ms. Cramer is here to present what amounts to options and a decision point if you wish to exercise which is significant. It is a continuation of a relationship that matured and – and today if you decide to move forward there are specific action steps you would take with the understanding that even after today there would still have to be the preparation of an interagency agreement which will take more time but if you satisfy yourself as to what you feel is the justification and the acceptable risks, and you can approve the Resolution affirming the commitment of the – the milage pledge, as well as moving forward with the underwriting team. All I would ask, and I will ask the obvious to make sure, prior to your vote, that you're satisfied that staff and other resources in the audience, like our financial advisor and others, have adequately and sufficiently answered your questions before you make the vote. Ms. Cramer?

Finance Director, Ms. Linda Cramer said, yes, today, we'd like to go through the status of the financing transaction with you. I'm going to go down the task list where we've outlined the different steps to put the transaction together. Diane McNabb with the PFM Group is here with me, and she's going to go through a sensitivity analysis that we passed out to you. We'll also talk about the County's bond rating. And then we'll go back – we'll circle back and look at the underwriter proposal that we have in front of you, and then ask you to approve the resolution so that we can move forward with preparing the documents, putting the offering statement together, and getting everything out to market.

Ms. Cramer said, so we've given you every two weeks a task list, and we've kind of tried to give you an update of where we are in – in the requests that the County's put forward to the hospital. The first request was the governance, and the hospital board and the hospital authority have approved kind of a revised structure for their board. One foundation member, three physicians, four hospital authority board members and the hospital CEO as part of that – that new board

which would be put in place after the transaction's approved. The second item we did give you some governance structures of other hospitals. That was forwarded to you a long time ago. Hopefully we all still have that. Third item is the hospital would help us with our wellness program. Help do a gap analysis and, you know, look at the county's wellness program and when we met together on this, you know, the county would like to roll part of that wellness program into the clinic. So, the hospital has committed to a certain level of support on that, 25 professional hours, so I think that's in process now. Human resources has been working with Memorial staff.

Ms. Cramer said, the fourth item was a prescription drug benefit program that we thought at the inception of the transaction that – of the inception of discussions that we could put in place with the hospital, but we don't think that's allowable under law, so we're kind of moving past that issue now. The fifth item was the County and hospital would look at putting a clinic together. And I know that hospital staff has met with County HR and actually given them a proposal. You heard today about, you know, going out and soliciting other proposals, but the hospital has agreed and has been working on the formation of the clinic, and has also agreed to provide a credit towards any cost of services for the clinic. The sixth item was the big one on the inmate health care, and I think we – where we are now is the Sheriff's met several times with the hospital CEO, Maggie Gill. They're looking more at a telemedicine support service system, also looking at helping – the hospital would look at helping us with any new RFP or revision to the existing RS – RFP that we have. Help us negotiate that and work through the structures. So, I think they're at a good place with that now. Sheriff's here. He's nodding his head.

Ms. Cramer said, seventh item was the request by the SafetyNet program that the hospital increase their participation in the program. Also to provide fundings for a staff member at the health department who would act as a care navigator, and the hospital has agreed to support that program for a – a level dollar amount. I think it ends up being a three-year commitment to the physician. Isn't that right, Maggie [Gill]? That's where we are. We, late in the game, threw in the health department equipment which is \$1.6 million of FF&E for the new health facility. The hospital has agreed to provide about \$200,000 in equipment toward that request so that – that's the current commitment. And all these – all these agreements that – that we have with the hospital would eventually be part of a memorandum of understanding between the county and the hospital. We have a lot of agreements and intergovernmental contracts and items that would be involved in, you know, as we get closer to the end of the transaction that we're still developing.

Commissioner Kicklighter said, so how does that work? Do you – the way it's worded here, Jon [Hart], does this say that we accept 200,000 or we – rather than 600 or 1,000.

County Attorney Hart said, well that's where we are, okay? You can't start drawing the – some of these agreements until you know what the deal is.

Commissioner Kicklighter said, right.

County Attorney Hart said, so right now what's being represented to you is – is the transaction as understood by staff and understood by the hospital.

Commissioner Kicklighter said, wow, I didn't understand that at all. That was definitely an attorney answer. Okay.

County Attorney Hart said, well –

Commissioner Odell said, the question is, what does that mean?

County Attorney Hart said, it means that this sheet of paper here is what we understand the deal to be from the staff standpoint.

Commissioner Kicklighter said, okay, so, do we accept with this 600,000 or 200,000 or where –

County Attorney Hart said, right now it's 200,000.

Commissioner Kicklighter said, so, with approval, we're accepting the 200,000 they've offered?

County Attorney Hart said, correct. And then we'll have to take all these – what's on the piece of paper here and put it into an agreement.

Commissioner Kicklighter said, okay. Well that's all I wanted – that explanation –

County Attorney Hart said, and –

Commissioner Kicklighter said, – because it does not read out –

County Attorney Hart said, yeah.

Commissioner Kicklighter said, – the way the explanation is.

Ms. Cramer said, yeah, it's almost an outline for your agreement.

Commissioner Kicklighter said, okay.

Ms. Cramer said, the – the top part of this, you know, is – is really kind an outline of what the final agreement should read. And that's number nine, that we have to put an agreement together. So we – we have had some meetings on

that. We have a document drafting session that we're trying to set up for the first week of April, which the attorneys have invited me to. I don't know if I want to go because they tell me it's a line by line review of everything, and, you know, well, we'll see. Let's see, coming on down we have a – a task list item that guarantees that the hospital –

Chairman Liakakis said, wait a minute. Linda?

Ms. Cramer said, yes?

Chairman Liakakis said, hold it. Is this – is this a number because we're going down there instead of going round. Is this number 10?

Ms. Cramer said, number 10.

Chairman Liakakis said, okay, then.

Ms. Cramer said, yes. The transaction structure would include guarantees by the hospital to continue operations of level one trauma center and the neonatal care unit at the 2011 levels. The hospital has made a – says they would make reasonable efforts to continue those commitments. I think they're a little leery of making a 20-year commitment on that because of the regulatory environment that they're under, and I – I think they've had some discussions with some of you. I don't know if you want to hear from them today on this. But, you know, they're welcome to comment. However, we would – again, that would be some language we would try to put in the agreement. Number 11 is the financing team for the bond transaction. And – and this gets into who's doing what for who, and so now we have our disclosure counsel here at the County, Robert James, and we have PFM Group that's advising the County as well. We also have the underwriting team that we're putting forward to you today, which all the – the hospital, Hospital Authority, and the County and all the financial advisors sat down and interviewed these firms a couple weeks ago and – to come up with this recommended group. And I think they're a good group. I think it's the best group that – for the transaction.

Ms. Cramer said, number 12 is the debt rating and capacity report that I'll ask Diane [McNabb] to speak to in a minute, along with the – item 14, the sensitivity analysis. You want to go ahead and cover that? And 15 and 16 get to the covenants, which, you know, as your Finance Director, my job is to really try to protect the County's interests because while some of you are moving on to bigger and better things, I'm hoping to be here for a while, and I kind of look at this like having a child because this is going to be around 18, 20 years, you know, this transaction right here. So, we have to make sure that we have everything, you know, have our philosophy of child raising down right now. And that's hard to do, I know I'm a parent. But anyway, the financial covenants that we're putting in place are really there to protect the County. And, you know, you only adopt your milage here once a year, and we're – we're being asked to commit a 7 mil pledge, so if there's a issue at the hospital, what we're trying to do is identify that as quickly as we can to give any – this Board or a future Board, the time to respond and, you know, if they have to kick in that 7 mil pledge or any – any mil pledge to – to be able to do that.

Ms. Cramer said, and some of the covenants that we have set up, for example, the debt service reserves, where – are – are set up right now where the hospital actually pays them their debt service payment about six months before it's due so we know if we don't have that in place six months before it's due, you know, we go out to the hospital and we say why isn't the money there? We also are looking at this – this depreciation account that the hospital has putting an agreement in place with the bank where if the hospital does breach the debt service covenant, we could go in and access funds out of that account to protect the County and make the debt service payment. And that fund would be limited to the highest level of debt service which is about \$17 million, I think in the highest year. So there are a number of covenants we're looking at. We're also looking at, you know, their day's cash on hand that the hospital would need, the debt service coverage ratio, and we are looking at putting a – kind of a – I call it an audit committee, but it's almost more of a compliance committee together where we would meet quarterly and every quarter after the hospital releases its quarterly information, and also, of course, the annual audit, look at the – the compliance with the covenants in these agreements and make sure everything's appropriate. So, there will be a lot of – as a parent, we will be continuing to have a lot of oversight with the hospital, you know, throughout the term of the bonds. Diane [McNabb] – I'll ask Diane McNabb –

Chairman Liakakis said, hold it.

Ms. Cramer said, yeah?

Chairman Liakakis said, is – is that all the items, because how about – do you have any more items besides she?

Ms. Cramer said, yes, we do.

Chairman Liakakis said, Russ [Abolt]?

County Manager Abolt said, I want to make sure that Ms. McNabb gets a chance to respond to both 12 and 14.

Ms. Cramer said, yes, that's correct.

Chairman Liakakis said, okay. All right. Come on up then. Thank you.

Ms. Diane McNabb said, Linda's [Cramer] a lot taller than I am. We did a sensitivity analysis to determine based on the hospital's historical performance, revenues and expenses, and the hospital – hospital's projected performance, what they project their revenues and expenses to be moving forward, then those projections show that their debt service

coverage that they'll easily – easily cover the debt service requirement by over two times on a moving forward basis. We're assuming that the annual debt service will be about 17 million a year, so what we've done is based on those projections, they're going to have more than \$34 million of revenues available to pay that debt service each year based on the forecast moving forward. And so what we wanted to look at was the sensitivity. How much would revenues have to go down or expenses have to go up, or some combination thereof, before it ate away that coverage or that cushion that exists now? And based on our analysis, if revenues went down by about 4% or expenses went up by about 4% in a single year, and what that equates to is basically if net revenues went down by 59%, then the coverage that would be generated, or the cash that would be generated for that service in that scenario would be \$17 million or one times coverage. 'Cause what we wanted to – to determine was if their net revenue – or the revenues available for debt service dropped below \$17 million, that's the point at which you would have to kick in money to make debt service payments. Well right now their projected net revenues are in the – they run around \$43 million. So that's actually closer to two and a half times the debt service.

Commissioner Odell said, so that's a good thing, isn't it?

Ms. McNabb said, uh-huh. And what I want the, you know, there's a big revenue number and a big expense number and so 17 million isn't a huge percentage of – of those numbers, but, you know, if revenues were to go down by let's say 4% then you could expect that expenditures would also come down because there are variable components to each. So, you know, the – the revenues would be expected – the expenditures would be expected to come down too. So basically, their projections show a significant coverage factor. You know, your crystal ball is as – about as good as mine on where health care's going. You know, I think that what we've done in putting covenants in place, the quarterly review of financials, is to ensure that the county is being – is totally up to date on everything that's going on, what the financial position looks like moving forward. So we've made sure that that's in place.

Ms. McNabb said, now on the credit rating, our initial feedback from Moody's and SNP has both been that this – that this debt is self-supporting. Even though you're guaranteeing it, it is self-supporting from the hospital's standpoint so it will not impact your credit rating. Now if at some point in the future you had to start making those debt service payments, then theoretically it might, but even then, it's simply a might. It might impact your credit ratings. What we're going to do with the rating agencies in connection with this transaction and then also in connection with the potential hotel at Hutchinson Island is that both rating agencies have an approach where they can give us indicative ratings where what we will do is show – is basically they will evaluate the County's credit with the hospital, without the hospital, with the hotel, without the hotel, and give us the credit ratings in each one of those cases. So we will know in advance of any – of requesting the credit ratings or moving forward then exactly where the rating agencies will be coming down on this. But as I said, I've, you know, I've worked on these kinds of deals for years, and when a transaction is self-supporting, that – they do not – even though you guarantee it, they do not count that against your credit rating basically. They – it's sort of – they add it in to your debt burden, and then they deduct it back out again. But we are going to get, you know, definitive ratings from them with and without each one of those scenarios. So that's – that's the sensitivity and then the credit ratings and I'm – I'm happy to take questions.

Chairman Liakakis said, any questions? Patrick [Shay]?

Commissioner Shay said, thank you. I'm – requested that this be done, and it looks very thorough to me. It closes with a paragraph about other protections for the County, and it makes reference to using the Memorial Medical funded depreciation account as another layer of insulation between the county tax payer and default, and that account currently has a balance of \$110,000 –

Ms. McNabb said, million. Uh-huh.

Commissioner Shay said, I'm sorry, 110 – yeah, 110,000 wouldn't be enough to get through the week, would it? \$110 million, and so the 17 million that would be if there was total inability to pay, and we have to remember also that even if they did get stressed, it's not like they would say let's just blow off the entire payment.

Ms. McNabb said, right.

Commissioner Shay said, one presumes that they would work very, very hard to make almost the entire payment if they could. But there's a reserve of \$110 million there as a layer of protection for the \$17 million assumed annual payment. Is that correct?

Ms. McNabb said, that's correct. And – and under the agreement – the control agreement, the County if – if the hospital fails to make those advance deposits for debt service, then the County can go directly to the bank and get the money.

Commissioner Shay said, right. And so –

Ms. McNabb said, without anybody else's concurrence.

Commissioner Shay said, so – so in essence what would happen in a stressed situation is that a bank would be required to loan money to Memorial in order to make the payment and use this as their collateral in essence.

Ms. McNabb said, no, they'll actually just take the money out.

Commissioner Shay said, okay.

Ms. McNabb said, it's Memorial's cash. They'll just take that money out and put it in the debt service fund.

Commissioner Shay said, all right. So, you know, what we have here is an – an enormous amount of protection, and it's not ever to say that I discount the risk, there is always risk as a County Commissioner in protecting the tax payer, but in fairness, the total default on a \$17 million debt service is unlikely even under the stressed conditions that you presented. It's more likely to be some form of partial – partial default and even then, there is \$110 million of cash that's being maintained or perhaps even increased over the years as another level of reserve. Is that correct?

Ms. McNabb said, I'm sorry. Repeat the last statement?

Commissioner Shay said, let me try.

Ms. McNabb said, the additional reserve?

Commissioner Shay said, in addition to the fact that there would not in all likelihood be a full shortfall of \$17 million. It would be more likely some partial – partial shortfall, there is \$110 million of additional reserve that's there that would be automatically taken and protect the Chatham County tax payer from triggering this 7 mil obligation.

Ms. McNabb said, well the – the 110 million, is – that's their funded depreciation. They use the funds in that to make capital improvements.

Commissioner Shay said, okay.

Ms. McNabb said, so, there's no assurance that that money will – that balance will always be there. It will always be above 17 million.

Commissioner Shay said, okay.

Ms. McNabb said, but there's no assurance that it will remain at the 110 million. And one of the primary purposes of having this 17 million – as you said, you know, the likelihood that there would be an ongoing shortfall is remote, and I think would – would honestly be very related to the healthcare industry as a whole, not something that occurred exclusively at Memorial. So, it would be in my mind, something that would be sort of out of their control. But once the – the whole purpose of the 17 million is because you levy taxes only once a year, what this 17 million gives us time to do is ensure that the debt service payment is made, get in and evaluate exactly what the financial situation is, what it looks like moving forward, how we solve the problem moving forward, and if it then requires a levy, then you've got the time to look – to make that levy and collect the taxes before the next payment comes due.

Chairman Liakakis said, Priscilla [Thomas] and then Dean [Kicklighter].

Commissioner Thomas said, thank you, Mr. Chairman. Mrs. McNabb and to Linda [Cramer], let me thank you for answering my concerns concerning the financial covenants that – that you have talked about all morning, in addition to protecting, you know, the citizens of this County. Thank you for elaborating even more into the finer things that we were not speaking too. That gives more clarity in terms of what we are trying to do. So my questions have been answered, and I want to thank you for taking the time to do that. When you have an understanding of – of what it is, then you can make better judgments in terms of what you need to do. And I do understand that in any given situation there will be some risks taken. In anything that we do, there will be risks, but, however, what you have stated here before this Commission today giving us all the rationales and etcetera of everything that's going to be in place and how you're going to move forward in case something takes place, I'm okay. Thank you.

Ms. McNabb said, thank you.

Commissioner Kicklighter said, it was – or I think it was my understanding that the current bond structure the hospital has as far as relating to the one and however many million they have in reserves, that the current structure prevents them from utilizing some of the monies to actually do capital improvements, and that's one of the main reasons that we're doing this deal is – is they can actually spend a little bit to improve capital, you know, projects.

Ms. McNabb said, well and another thing that we've done is that the structure of this transaction is going to generate savings in the first five years. It's going to reduce their debt service requirement in the first five years by about 3 to \$4 million. It will be around 14 million, I think – 13 to 14 million, then it steps up to the 17 million. And so in the agreement, we are – we have negotiated a representation that those savings will be used to either increase their working capital on their balance sheet or be used toward capital improvements on their balance sheet. It will not be used in operations. So –

Commissioner Kicklighter said, I just – I want to commend you and the staff, as well as Memorial, everyone there, for all this. I think it's great, and I feel pretty confident that the money's protected after hearing that the tax payers are protected and it's going to benefit everyone involved, so I would like to – unless Odell would like to make this motion, since he's been – I'll – would you like to make a motion now?

Commissioner Odell said, you're like my little brother, Dean [Kicklighter], you make it.

Commissioner Kicklighter said, I would like to – I would like to make a motion –

Commissioner Odell said, and I'll second.

Commissioner Kicklighter said, – that we approve this.

Commissioner Odell said, and I'll second the motion.

Chairman Liakakis said, okay. Patrick [Shay]?

Commissioner Shay said, well, is this the moment for discussion? Is this the speak now or forever hold your piece moment?

Chairman Liakakis said, speak, speak.

Commissioner Shay said, wow. Okay. I'm going to vote in favor of this at the end of the day so that everybody understands that. And – and the things that I'm going to go over here as quickly as I can are not intended as conditions for anything that's coming up, they're more along the lines of white-haired wisdom. I'd like to thank the members of the Hospital Authority and their leadership, Dr. Kaplan. And I'd – personally as one Commissioner especially like to thank Rex Templeton. Been a great resource to this Commission in general. A great steward of the – the hospital as a – as a property, and Rex [Templeton] has been really great at answering my questions and emails and – and corresponding with me and helping me to understand more fully the – the depth of the challenge that's in front of us. And we've always treated – or at least I have as a Commissioner the Hospital Authority board appointments as something that's important, but it was more along the lines of, you know, a passive stewardship role, you know, they weren't actively involved in the management of the asset, so they were more or less minding the store, but somebody else was running it. And I think the – the – one of the things that's inherent in this endeavor is that the Hospital Authority is going to take a more active roll in the oversight and observance of the actual management. And I'd like to encourage that the Hospital Authority be allowed to or – or decide to engage somebody that's fully qualified to help analyze those quarterly financial statements. I've seen a few of them. I'm not an accountant, but I have shown them to an accountant, and you got to really know a whole lot more than just how to make everything add up to zero in the lower right-hand corner in order to analyze these things. And I think it would be a great thing if our Hospital Authority board would engage somebody or do what they need to do to be able to really carefully read those and – and be an independent voice for us as our representatives of those stewards.

Commissioner Shay said, I'd like to ask that Hospital Authority think about making annual reports in the future on the financial health and wellness of Memorial Health to this future Board of Commissioners so that we can hear from you that hey, we're – we're a part of this team and it's working and – and that we – we know that the asset is being well-managed. I don't – I don't have doubts but I – I think it would be a great thing if the Authority could do that. And then I'm – I'm not going to be on the County Commission in the future, but I think there are some perhaps many future Commissioners that are up here, that, you know, just ask us to remember in the future to appoint people that the hospital – to the Hospital Authority that are willing to literally swear to protect, you know, the County tax payers and the County government's best interests. I – I don't think we do that on any other boards, but this might be one of those – one of those – one of those moments. So, you know, thank you Hospital Authority board for your stewardship. I think you were a big part of us coming to understand that there was a problem to begin with, and you have been very, you know, instrumental in helping us to get to the point where it looks like we're – we're able to find that solution.

Commissioner Shay said, and then if I – again if I might, I have received some concerns primarily from Plaintiff's attorney's for some reason. Not about specific cases but about – concerns about the policy that Memorial has in regards to elective surgery for people that are not immediately prepared at that moment to be able to pay for it. And rather than turn this into another one of those theatrical moments. Maggie [Gill] sent to me the actual policy – the actual document that describes why they're doing what they're doing, and what they're doing, and what their current policy is. I read it. I'm not an attorney so I called her back up, and she actually explained it to me. I like the explanation, but I'd like to give her the opportunity, if she's willing, to just very briefly, without going into a great deal of depth, explain to us what this elective requirement is and – and how that might affect health services going forward.

Chairman Liakakis said, now you're talking about the indigent part, right?

Commissioner Shay said, yes.

Chairman Liakakis said, the indigent, not just ordinary citizens coming in.

Commissioner Shay said, well, the –

Chairman Liakakis said, I mean –

Commissioner Shay said, they're – they're related, yes, sir.

Chairman Liakakis said, okay.

Ms. Maggie Gill said, thank you, Commissioner Shay, I'm happy to do so. About a year and a half ago, we started noticing an increased number of surgeries from outside Chatham County coming to Memorial, and we analyzed them. They were very low level procedures, things like toe amputations, D&C, non-emergent type cases. And so we trended that out over time, and we talked with our physicians and tried to figure out a way that we could create some sense of ownership for the providers and outside communities that were sending us patients that just simply had no ability to pay but were not in any kind of life-threatening situation. And so what we came up with was a policy that is for a very discreet population. It doesn't include any patients that come through the emergency department or through our residency clinics of which we have the only residency clinics that sees indigent patients; our tumor clinic, of which we have the only tumor clinic in town who sees indigent patients; and which would not be in violation of the Indigent Care Trust Fund Policy for which we receive funds. That policy has got some language in it which we mirror in our own policy. That policy also states that at a certain point in the year, once you've reached certain financial thresholds, you

don't have to see any indigent patients. Memorial reaches that position in about six months. That's how many indigent patients we continue to see. And we've seen the same level year over year, with or without this policy. But do we stop seeing patients? No. And I think it's self-evident that we are the largest charity care provider in our community. We do not turn any patients away. You can see we have a lot of clinicians here this morning, including Dr. Gage Ochsner, who's chief of trauma, who can tell you first hand what it's like to serve the under served of Chatham County and the surrounding counties. We also have Dr. Brad Buckler, who's is another – who is the – a neonatologist, and those are the two services that this Commission was most concerned about. So, without going – getting too granular in the policy, I hope I've answered the question and confirmed our commitment to continue serving the under served in this County.

Commissioner Kicklighter said, Mr. Chairman?

Ms. Gill said, thank you.

Chairman Liakakis said, go ahead.

Commissioner Kicklighter said, after hearing that Memorial Hospital's twice as good as they have to be, I call for the question.

Chairman Liakakis said, listen, would you – would you reduce that a minute 'cause I need to say something.

Commissioner Kicklighter said, I'll – I'll take that back out of respect for the Chairman.

Chairman Liakakis said, okay. Mr. County Attorney?

County Attorney Hart said, yes, sir.

Chairman Liakakis said, on this Indigent Trust Fund –

County Attorney Hart said, yes, sir.

Chairman Liakakis said, – grant in that what Maggie just has said now, that you had conversations with them, their attorney, and will have additionally that that indigent care situation is going to be followed?

County Attorney Hart said, yes, sir. This – this is a situation of – of whether you meet – meet the regulatory rules, okay? And it really deals with the delivery of services in a health environment versus what we are doing here of deciding whether Memorial Medical Center is credit worthy financially for this transaction. And – and to give you an example of what I mean. If I want to go out and refinance my house, they look at whether I can pay them back. And that's what your primary focus needs to be. They don't look at collateral issues such as do I get along with my neighbors. You know, I might be just a horrible neighbor to my neighbors, but that really doesn't have anything to do with my credit worthiness. And we need to keep our eyes focused on – on what this transaction's about, and it's about financially, contingently pledging some milage if necessary with all these trip wires fail. And – and it's a 7 mil pledge but think about what you're milage rate is, you're really only talking and – and Linda [Cramer] can probably answer the question better than me, worst case scenario a – a one mil or one half mil. So. So I think – think that's where you need to focus.

County Attorney Hart said, now I've – I've talked with the attorneys for Memorial and there's some – they – they feel they're in compliance. The six-hour rule that's been discussed so frequently has the – the end of the sentence says except in the case of the physician – treating physician deciding otherwise. So the health care is not determined by a time frame, it's determined by the person treating the patient, and that's what it's all about.

Commissioner Odell said, who can override that policy.

County Attorney Hart said, correct.

Chairman Liakakis said, okay. Dean [Kicklighter], go ahead.

Commissioner Kicklighter said, I would like to call for the question.

Chairman Liakakis said, okay. We do have a second.

Commissioner Thomas said, second.

Commissioner Odell said, yeah, I second everything.

Commissioner Stone said, yeah.

Chairman Liakakis said, okay. Let's go on the board. Motion passes. [NOTE: Applause.]

County Manager Abolt said, Mr. – Mr. Chairman?

County Attorney Hart said, I would – I would also – for the – for the record I just want that to be identified as the Chatham County Resolution pertaining to the Chatham County Hospital Authority Bonds and for further assurance to this Commission. This Resolution also has language in at least two places that says the covenants we've talked about

and the conditions we've talked about and the assurances we've talked about have got to all happen prior to y'all actually adopting the contract again. So I – I think this is a great thing that y'all have done.

County Manager Abolt said, Mr. Chairman, if I may?

Chairman Liakakis said, yes.

County Manager Abolt said, a little bit ago Commissioner Odell made some very kind and I believe very appropriate remarks as to his experience over the years with a hard-working, highly professional, top-level staff. I – I want to not only tell him thank you for that, but take this opportunity to recognize both Jon Hart and Linda Cramer. [NOTE: Applause.] And Jon [Hart] and Linda [Cramer], this County could not be better served by these individuals and the folks that work with them.

Commissioner Odell said, and Linda [Cramer], I'm leaving the Commission not Chatham County. I'll still maintain my citizenship so what we do is important to me.

ACTION OF THE BOARD:

Commissioner Kicklighter moved the Board to approve of a resolution affirming the Board's commitment for a 7 mil pledge for the 2012 Hospital Authority Refunding Bonds upon the Board's approval and execution of an intergovernmental agreement with the Chatham County Hospital Authority and approval of an underwriting team for the transaction. Commissioner Odell seconded the motion and it carried unanimously. [NOTE: Commissioner Gellatly was not present.]

AGENDA ITEM: IX-3
AGENDA DATE: March 23, 2012

TO: Board of Commissioners
THRU: R. E. Abolt, County Manager
FROM: Linda B. Cramer, Finance Director

ISSUE: Request Board consideration of a resolution affirming the Board's commitment for a 7 mil pledge for the 2012 Hospital Authority Refunding Bonds upon the Board's approval and execution of an intergovernmental agreement with the Chatham County Hospital Authority; request Board approval of an underwriting team for the transaction; and provide an updated Hospital Authority Refinancing Task List for the proposed Series 2012 Hospital Authority Refunding Bonds.

BACKGROUND: On November 18, 2011 the Board discussed the County's possible role as a guarantor on refinanced Hospital Authority debt for Memorial University Medical Center. On December 16, 2011 the Board adopted an inducement resolution and task list for the refinancing transaction. On February 10, 2012, the Board approved a transaction framework that included a negotiated sale of the bonds. On February 24, 2012 the Board asked staff to prepare a resolution affirming their commitment for a 7 mil pledge for the Hospital Authority bonds.

FACTS AND FINDINGS:

1. On December 16, 2011 the Board approved an inducement resolution and task list related to the refinance of the Hospital Authority's debt for the Series 1996A, 2001A and 2004A revenue improvement bonds. The outstanding par amount of these bonds is approximately \$183 million.
2. An update to the Refinancing Task List is attached (page 4), showing the status of each item through March 16, 2012. Over the past two weeks staff met with legal counsel to begin development of the Memorandum of Understanding between the County and Memorial. On March 12th, involved parties participated in a conference call to outline the required list of documents for the transaction and assign document preparation out to legal counsel. The financial advisors also worked with the County and Hospital staff to summarize the underwriter responses and narrow down an interview group. Interviews were held on March 13th, resulting in recommendation of the following underwriting team:
 - a. Lead Underwriter: Wells Fargo Securities
 - b. Co-Managers:
 - i. Bank of America Merrill Lynch
 - ii. Siebert Brandford Shank & Co., L.L.C.
 - iii. SunTrust Robinson Humphrey.

County staff, Hospital and Hospital Authority representatives and legal counsel participated in the interviews. Financial advisors were also present for the underwriter interviews.

Wells Fargo Securities was selected as lead underwriter based on their comprehension of the transaction, their market capabilities and their underwriting fee structure (\$3.50/\$1,000 takedown fee + \$.25/\$1,000 expenses = \$3.75/\$1,000). It is expected that the selected co-managers will adopt the fee structure of the lead underwriter, even though all three had quoted higher fees in their proposals.

The selection of the firms shown is contingent upon legal review of conflict of interest regulations imposed by recent federal legislation. However, no conflicts of interest are anticipated.

3. The County requested the Hospital's assistance in five areas. The five areas are i) County wellness programs, ii) Pharmaceutical program, iii) development of a County Clinic, iv) SafetyNet/ChathamHealthLink enhancements, and v) provision of inmate health care. The Hospital's response to each of these requests is included on the Task List as items 3, 4, 5, 6, and 7. Hospital governance is addressed in Task List item 1. In addition, the Hospital has agreed to donate equipment of up to \$200,000 towards the Health Department's furniture, fixtures and equipment needs at the Health Department Facility currently under construction (shown as item 8 on the Task List).
4. PFM Group, the County's financial advisor, will be present on March 23, 2012 to provide the Board with information on the sensitivity analysis and County bond rating.
5. The County Attorney's office is working with Memorial's legal counsel to inquire as to available information concerning potential and outstanding litigation/claims or other matters that should be disclosed by Memorial as part of the bond transaction. The scope of inquiry can only be to the extent that the information is contained in public records as disclosed by Memorial.
6. The County Attorney's office has prepared the attached resolution which, if approved, affirms the Board's commitment for a 7 mil pledge for the 2012 Hospital Authority Refunding Bonds upon the Board's approval and execution of an intergovernmental agreement with the Chatham County Hospital Authority.

FUNDING: Any costs related to the refinancing transactions would be paid from bond proceeds.

POLICY ANALYSIS: Under the Georgia Hospital Authorities Law, the County can act as guarantor on hospital related debt and pledge up to a 7 mil limitation for debt repayments.

ALTERNATIVES:

- 1) Approval by the Board of:
 - a. The attached resolution affirming the Board's commitment for a 7 mil pledge for the 2012 Hospital Authority Refunding Bonds upon the Board's approval and execution of an intergovernmental agreement with the Chatham County Hospital Authority; and
 - b. The recommended underwriting team for the 2012 Hospital Authority Refunding Bonds of Wells Fargo Securities as lead underwriter with three co-managers: Bank of America Merrill Lynch; Siebert Brandford Shank & Co., LLC; and SunTrust Robinson Humphrey; or
- 2) Provide other direction to staff.

RECOMMENDATION: For Board consideration.

CHATHAM COUNTY
RESOLUTION
(March 9, 2012)

(RE: Chatham County Hospital Authority)

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF CHATHAM COUNTY, GEORGIA (THE "BOARD OF COMMISSIONERS"), REAFFIRMING ITS PRIOR DECLARATION OF OFFICIAL INTENT TO ENTER INTO AN INTERGOVERNMENTAL CONTRACT WITH THE CHATHAM COUNTY HOSPITAL AUTHORITY ("THE AUTHORITY") IN ACCORDANCE WITH A REQUEST BY THE AUTHORITY ASKING THAT CHATHAM COUNTY ("THE COUNTY") ENTER INTO SUCH A CONTRACT TO PROVIDE ADDITIONAL SECURITY FOR THE PAYMENT OF THE AUTHORITY'S PROPOSED REFUNDING REVENUE BONDS, SERIES 2012A (THE "SERIES 2012A BONDS"), PURSUANT TO A PLEDGE BY THE COUNTY OF THE LEVY OF AN AD VALOREM TAX TO THE EXTENT REQUIRED AND WITHIN THE SEVEN MIL LIMITATION AUTHORIZED BY THE HOSPITAL AUTHORITIES LAW OF GEORGIA; REAFFIRMING ITS AUTHORIZATION OF THE PREPARATION AND REAFFIRMING ITS AUTHORIZATION OF THE PREPARATION AND DISTRIBUTION OF A PRELIMINARY OFFICIAL STATEMENT AND THE EXECUTION OF A FINAL OFFICIAL STATEMENT CONTAINING INFORMATION ON THE GOVERNMENTAL AND FINANCIAL AFFAIRS OF THE COUNTY; REAFFIRMING THE AUTHORIZATION OF THE CHAIRMAN, COUNTY MANAGER, COUNTY ATTORNEY, FINANCE DIRECTOR AND OTHER OFFICIALS OF THE COUNTY TAKE SUCH FURTHER ACTIONS AS ARE NECESSARY RELATING TO THE ISSUANCE BY THE AUTHORITY OF THE SERIES 2012A BONDS; AND FOR OTHER PURPOSES.

WHEREAS, pursuant to a resolution adopted by the Board of Commissioners of Chatham County (the "Board of Commissioners") on December 16, 2011, (the "Inducement Resolution"), the Board of Commissioners declared its official intent to enter into an intergovernmental contract (the "Contract") with the Chatham County Hospital Authority (the "Authority") in accordance with the Hospital Authorities Law whereby the County, subject to certain financial covenants and assurances of Memorial Health University Medical Center, Inc. ("MHUMC") relating to the hospital known as Memorial Medical Center (the "Hospital") which has been leased by the Authority to MHUMC and is operated by MHUMC, shall agree to the extent required and within the seven mil limitation described in the Hospital Authorities Law to pay to or for the account of the Authority amounts sufficient to pay the debt service on the Series 2012A Bonds in order to assure the continued operation and maintenance of the Hospital and its related facilities for so long as the Series 2012A Bonds shall remain outstanding and unpaid; and

WHEREAS, the County staff and representatives of MHUMC and the Authority have entered into

numerous discussions relating to the proposed covenants and assurances to be made by MHUMC and the Authority prior to the County approving the Contract and any other documentation which may be required prior to issuance of the Series 2012A Bonds;

WHEREAS, subject to approval of all such covenants and assurances prior to final approval by the County of the Contract and any other documentation which may require County approval, the Board of Commissioners wishes to reaffirm its commitment to pledge the levy of an ad valorem tax to the extent required within the seven mil limitation as authorized by the Hospital Authorities Law as additional security for the payment of the Series 2012A Bonds and to authorize the Chairman, County Manager, Finance Director, County Attorney, or other officials of the County to take such actions as may be necessary prior to issuance of the Series 2012A Bonds;

NOW THEREFORE BE IT RESOLVED by the Board of Commissioners, as follows:

1. The Board of Commissioners hereby reaffirms its commitment to enter into the Contract and any other documentation which may require County approval prior to issuance of the Series 2012 Bonds, subject to the Board of Commissioners' final approval of the same prior to the issuance of the Series 2012A Bonds.
2. Prior to such final approval and issuance of the Series 2012A Bonds, the Finance Director and other officials of the County are authorized and directed to provide such financial or other information relating to the County as shall be necessary in connection with the preparation of a Preliminary Official Statement relating to the Series 2012A Bonds and the Chairman or Vice-Chairman of the Board of Commissioners is authorized to execute the final Official Statement to be prepared in connection with the offering, sale and delivery of the Series 2012A Bonds.
3. Pursuant to the Constitution and laws of the State of Georgia, the Series 2012A Bonds must be validated through the Superior Court of Chatham County and the County will be made a party Defendant to the validation proceedings. The Chairman or County Manager is hereby authorized to acknowledge service of the validation petition and to file an answer in said proceedings.
4. The Chairman, County Manager, Finance Director, County Attorney or other officials of the county are hereby authorized to take such other actions as are necessary consistent with the purposes and intents of this resolution.

Adopted this March 9, 2012.

BOARD OF COMMISSIONERS OF
CHATHAM COUNTY

By: _____

Chairman

Attest: _____

Clerk

CLERK'S CERTIFICATE

I, the undersigned Clerk of the Board of Commissioners of Chatham County, Georgia, keeper of the records and the seal thereof, hereby certify that the foregoing is a true and correct copy of a resolution of the Board of Commissioners, adopted March 9, 2012, which resolution has been entered into the official records of Chatham County, Georgia, under my supervision and is in my official possession, custody, and control.

I further certify that the meeting was held in conformity with the requirements of Title 50, Chapter 14 of the Official Code of Georgia Annotated.

(S E A L)

Clerk, Board of Commissioners of
Chatham County

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4. BOARD BUDGET RETREAT REMINDER WITH SUGGESTED AGENDA.

Chairman Liakakis said, all right. Quickly we're going over the rest of this. Board budget retreat reminder with – we have the agenda that's been sent to everybody, and that's going to be on Monday at 10:00 a.m. at the Trade Center. So everybody remember that, after you leave the swearing in for Commissioner Odell.

County Manager Abolt said, you will have – Mr .Chairman, you will have your special called meeting right after the swearing in so then we'll have to get y'all from there to the Trade Center by 10:00 o'clock.

Chairman Liakakis said, right.

ACTION OF THE BOARD:

For information only.

AGENDA ITEM: IX-4
AGENDA DATE: March 23, 2012

TO: Board of Commissioners
THRU: R. E. Abolt, County Manager
FROM: Linda B. Cramer, Finance Director

ISSUE: To provide information on the Budget Retreat scheduled for March 26, 2012.

BACKGROUND:

The Board of Commissioners' 2012/2013 Budget Retreat is scheduled for Monday, March 26, 2012 at 10:00 a.m. at the Trade Center. Lunch will be provided.

FACTS AND FINDINGS:

1. The Board of Commissioners' 2012/2013 Budget Retreat is scheduled for March 26, 2012 at 10:00 a.m. at the Trade Center. Lunch will be provided.
2. The attached agenda lists department heads and elected officials who have asked to participate in the retreat as of March 15, 2012. Finance will add additional departments as they request participation.

FUNDING: N/A

POLICY ANALYSIS: The Budget Retreat provides the Board with an opportunity to focus on its goals and objectives for the next fiscal period.

ALTERNATIVES: For information only.

RECOMMENDATION: N/A

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5. REQUEST BOARD APPROVE THE REQUEST OF JOHN R. TURNER TO ABATE THE 2011 TAXES ASSESSED ON PIN 1-0088-02-012 (0 JOHNNY MERCER BOULEVARD).

Chairman Liakakis said, request Board approve the request of John R. Turner to abate the 2011 taxes assessed on PIN – Johnny Mercer Boulevard. And this has been –

County Attorney said, yeah. This is – this is involving a condemnation of a recreational facility that we had out there on Turner's Creek. And basically what happened was we tried this case to determine the value of it, and we tried it December the 27th, which is right in the middle of New Year's and Christmas holidays. And the verdict came in on the 27th but we could not get an order signed until January the 5th, and that technically made Mr. Turner responsible for the next year's taxes, which were never intended to be the case. We intended to get the order signed before the end of the year, and then that way the County would be exempt from the taxes. So I – I really think it was beyond the contemplation of either the County staff or Mr. Turner, and we're asking you to abate those taxes. 'Cause but for the fact that we did not get an order signed, he wouldn't have owed them in the first place.

Commissioner Kicklighter said, motion to approve.

Chairman Liakakis said, this is the right thing to do about abating these taxes, I can tell you.

Commissioner Stone said, second.

Commissioner Holmes said, second.

Chairman Liakakis said, Mr. Turner's right. Okay, let's go on the board. Motion passes.

ACTION OF THE BOARD:

Commissioner Kicklighter moved to approve the request of John R. Turner to abate the 2011 taxes assessed on PIN 1-0088-02-012, (0 Johnny Mercer Blvd), Chatham County, Georgia. Commissioners Stone and Holmes seconded the motion and it carried unanimously. [NOTE: Commissioners Shay and Odell were not present for the vote; Commissioner Gellatly was not present.]

AGENDA ITEM: IX-5
AGENDA DATE: March 23, 2012

TO: Board of Commissioners
THRU: R. E. Abolt, County Manager
FROM: R. Jonathan Hart, County Attorney

ISSUE:

To approve request of John R. Turner to abate the 2011 taxes assessed on PIN 1-0088-02-012, (0 Johnny Mercer Blvd), Chatham County, Georgia.

BACKGROUND:

This is a request by John R. Turner to abate the taxes due in the amount of \$4,332.08 for the above-referenced property for tax year 2011. A copy of the request submitted by Mr. Turner's attorney is attached and marked as Exhibit "A".

On November 11, 2010, the County filed a condemnation action to acquire the above-referenced property from Turner in order to improve and expand the Turner's Creek Boat ramp on Whitemarsh Island. Because this condemnation proceeded under the special master condemnation procedure, title of the subject property did not vest with the County until the county paid the amount of the Special Master's award into the registry of the court. The special master's award was rendered on December 27, 2011, and the County paid the awarded amount into the court's registry on January 5, 2011. Accordingly, the title to the subject property was technically vested with the County on January 5, 2011.

Pursuant to applicable law, the Board of Assessors must assess the property based on ownership as of January 1 of each tax year. However, the ruling was December 27, 2011, but due to the year end holiday, funds were not processed by the County to pay into the registry of the court before the end of the year. This resulted in Turner incurring a tax liability that neither party intended. Because Mr. Turner still owned the property as of January 1, 2011, the property has been assessed for 2011 taxes in the amount of \$4,332.08. A copy of the 2011 tax bill is attached and marked as Exhibit "B".

In light of the foregoing, Mr. Turner is now requesting that the Board of Commissioners abate the taxes due on the subject property for the 2011 tax year.

FACTS & FINDINGS:

1. On November 11, 2010, the County filed a condemnation action to acquire the above-referenced property from Turner in order to improve and expand the Turner's Creek Boat ramp on Whitemarsh Island.
2. Pursuant to the special master condemnation procedure, title of the subject property did not vest with the County until the county paid the amount of the Special Master's award into the registry of the court.
3. The special master's award was rendered on December 27, 2011 and the County paid the awarded amount into the court's registry on January 5, 2011. Accordingly, the title to the subject property vested with the County on January 5, 2011.
4. However, by law, the Board of Assessors must assess the property based on ownership on January 1 of each tax year. Because Mr. Turner still owned the property as of January 1, 2011, he is liable for the 2011 taxes due on the property, in the amount of \$4,938.57.
5. O.C.G.A. §48-5-154 provides the County governing authority shall have jurisdiction and the power to correct all errors in the digest to order abatement or cancellation of taxes erroneously assessed and to make other adjustments in the digest of a similar nature and to reflect the same in the account as stated.

FUNDING:

N/A

POLICY ANALYSIS:

The subject property, now owned by the County, is now tax exempt. However, by law, the Board of Assessors must assess the property based on ownership on January 1 of each tax year. Because the subject property was not owned by the County as Bloomingdale on January 1, 2011, the Board of Assessors' cannot treat the property as tax exempt for the 2011 tax year. Instead, the property has been assessed for 2011 taxes based upon Mr. Turner's ownership of the property on January 1, 2011. However, the Board has the discretion

to abate the taxes assessed.

ALTERNATIVES:

1. The Commission should authorize the abatement of the 2011 taxes assessed against the subject property in the amount of \$4,332.08.
2. The Commission should not authorize the abatement of the 2011 taxes assessed against the subject property in the amount of \$4,332.08.

RECOMMENDATION:

Alternative 1.

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6. CNT MONTHLY REPORT GIVEN VERBALLY BY DIRECTOR RAGAN.

Chairman Liakakis said, item 6, CNT monthly report.

Director Everett Ragan said, very quick, very briefly. 41 arrests – felony arrests for the month of February. Picked up four more handguns off the streets. As you can see, we spent a good bit of time in the West Chatham precinct and the Central precinct as far as City of Savannah goes. Unincorporated area we spent most of our – spent a good deal of time out in the unincorporated area – Garden City and Pooler. So we're focusing a lot on the westside with some activity that's going on out there. And just two significant events, two arrests that are highlighted at the back of the page, and the guns, convicted felon with the guns and marijuana and cocaine that were recovered on – on those. So.

Chairman Liakakis said, and what's so great about even federal law enforcement people say that our CNT is one of the best in the country and have been doing an excellent job and appreciate all of your leadership and what all of the members of the squad are doing. Helen [Stone]?

Commissioner Stone said, I just have a real quick question –

Director Ragan said, yes, ma'am.

Commissioner Stone said, – and – and a concern. When we get your report on page 4, where you have your graphs –

Director Ragan said, yes, ma'am.

Commissioner Stone said, – because I'm assuming the originals are in color, it's very hard to determine from this page what precinct is represented –

County Manager Abolt said, what we – what we do – we do send you the earlier reports, they are in color. When it – when it goes to central printing, it comes out monochromatic. Big word.

Commissioner Stone said, okay.

County Manager Abolt said, so we – we do give you the color ones earlier.

Commissioner Stone said, okay. I just want to make sure because when I read the – was looking at the report last night, and sometimes I'll, you know, wait until closer to the meetings, this was very difficult to interpret because it's black and white. Thank you.

Chairman Liakakis said, that one that comes in –

Commissioner Stone said, I'll just have to –

Chairman Liakakis said, – gives us all the year-to-date and everything.

Commissioner Stone said, okay.

County Manager Abolt said, Mr. Chairman I do – I do want to if you allow me just to recognize Director Ragan. As you know a couple days ago there was excellent news involved the crime rate. The leadership of Chief Lovett and MPD, but I've got to tell you, absent Director Ragan and what he's done in CNT, we would not be so successful.

Chairman Liakakis said, thank you very much.

Director Ragan said, thank you much.

Commissioner Kicklighter said, thank you.

Commissioner Thomas said, thank you very much.

ACTION OF THE BOARD:

For information only.

AGENDA ITEM: IX-6**AGENDA DATE: March 23, 2012**

| |
|---|
| Chatham~Savannah Counter Narcotics Team February, 2012 |
|---|

NARCOTICS INVESTIGATIONS

| | |
|--|-----|
| Investigations Initiated During the month | 100 |
| Total Number of Investigations Cleared (Arrest, E.C., Unfounded) | 53 |

DRUGS SEIZED

| Drug Type | Value | Approx. Weight | Approx. Total Value |
|----------------------|--------------------|----------------|---------------------|
| Powder Cocaine | \$100 per gram* | 2.90 Grams | \$290.00 |
| Crack Cocaine | \$100 per gram* | 13.80 Grams | \$1,380.00 |
| Methamphetamine | \$100 per gram** | 184.40 Grams | \$18,440.00 |
| Marijuana | \$140 per ounce* | 62 Ounces | \$8,680.00 |
| Heroin | \$250 per gram* | 0 Grams | \$.00 |
| Ecstasy | \$25 Dosage Unit | 8 D/U | \$200.00 |
| Misc. Pills | \$30 Dosage Unit | 253 D/U | \$7,590.00 |
| Hallucinogens | \$10.00 per gram * | 0 Grams | \$.00 |
| Synthetic (Steroids) | \$10.00 per ml * | 0 ml | \$.00 |

1999*Source: Office National Drug Control Policy

** Source: Established regional average price

***Source: IAW National Drug Standards – One marijuana plant equals 2 pounds of processed marijuana.

DRUGS SEIZED—YEAR TO DATE

| Drug Type | Approx. Weight | Approx. Total Value |
|----------------------|----------------|---------------------|
| Powder Cocaine | 4.00 Grams | \$400.00 |
| Crack Cocaine | 15.90 Grams | \$1,590.00 |
| Methamphetamine | 235.40 Grams | \$23,540.00 |
| Marijuana | 117.40 Ounces | \$16,436.00 |
| Heroin | 0 Grams | \$.00 |
| Ecstasy | 8 D/U | \$200.00 |
| Misc. Pills | 518 D/U | \$15,540.00 |
| Hallucinogens | 0 Grams | \$.00 |
| Synthetic (Steroids) | 0 ml | \$.00 |

DRUGS PURCHASED

| Drug Type | Value | Approx. Weight | Approx. Total Value |
|-----------------|------------------|----------------|---------------------|
| Powder Cocaine | \$100 per gram* | .50 Grams | \$50.00 |
| Crack Cocaine | \$100 per gram* | 2.0 Grams | \$200.00 |
| Methamphetamine | \$100 per gram** | 0 Grams | \$0.00 |
| Marijuana | \$140 per ounce* | 1.00 Ounces | \$140.00 |
| Heroin | \$250 per gram* | 0 Grams | \$.00 |
| Ecstasy | \$25 Dosage Unit | 16 D/U | \$400.00 |
| Misc. Pills | \$30 Dosage Unit | 39 D/U | \$1,170.00 |

Source: Office National Drug Control Policy

** Source: Established regional average price

WEAPONS SEIZED

| | |
|--|---|
| Firearms (including hand guns and long guns) | 4 |
| Year To Date Totals | 9 |

PERSONS ARRESTED

| | |
|--------------------------|----|
| Felony* | 16 |
| Felony Sales/Trafficking | 21 |

| | |
|---------------------|-----------|
| Misdemeanor | 2 |
| Felony Non-Drug** | 2 |
| Total Arrests | 41 |
| Year To Date Totals | 63 |

*Felony includes Manufacturing Methamphetamine or Marijuana

**Non-drug related offenses include firearms violations, Obstruction, Simple Battery, etc.

| *ADOPTION CASES FROM OTHER AGENCIES | | |
|-------------------------------------|--------|---|
| DATE | AGENCY | OFFENSE |
| 2/11/12 | SCMPD | POSSESSION OF MARIJ WITH INTENT TO DIST |
| 2/11/12 | SCMPD | POSSESSION OF MARIJ WITH INTENT TO DIST |

| DRUG COMPLAINTS INVESTIGATED | | |
|-------------------------------------|-----------|-----------|
| Drug Complaints | Received | Assigned |
| Project Log/Official Complaints | 1 | 1 |
| Hot Line / Call-In Complaints | 7 | 7 |
| Green Sheets/ Outside Agencies | 4 | 4 |
| Crime Stopper Complaints | 32 | 30 |
| DRUG COMPLAINTS—YEAR TO DATE | 86 | 84 |

DRUG INVESTIGATIONS HOURS WORKED BY ZONE

| | |
|---|--------------|
| SCMPD – All Precincts | 2,535 |
| Municipalities (Unincorporated Chatham County—224 hours) | 494 |
| TOTAL | 3,029 |

| | |
|---|--------------|
| Administrative Hours | 640 |
| Case Administration | 756 |
| Pharmaceutical Diversions | 320 |
| Central Intelligence | 480 |
| Out of County (Task Force Operations, etc.) | 393 |
| Assistance Rendered to Outside Agencies | 4 |
| Training | 478 |
| Court Hours | 12 |
| TOTAL | 3,083 |

Total Hours Worked **6,112**

SIGNIFICANT EVENTS

1. On 2/7/12, CNT agents received information from the DEA that there was a suspected Meth lab at the Gateway Inn on Highway 204 near I-95. Agents responded and discovered components assembled for the operation of a methamphetamine lab in the bathroom along with items needed to manufacture the drug. Agents also found remnants of Roxycontin and used syringes. The two suspects in the room admitted to ingesting Roxycontin before attempting to manufacture methamphetamine. One of the suspects was out on bond for a previous CNT arrest for manufacturing methamphetamine in July of 2011 where he had been found manufacturing meth in the presence of 3 children.
2. On 02/17/2012, after making several undercover drug buys, CNT agents conducted a search warrant in the 800 block of Waters Avenue. A search of the residence produced almost 10 ounces of marijuana, more than 100 prescription pain pills, 2 weapons, and over \$500.00. The suspect was on probation for previous drug sale charges.
3. During the month of February, CNT agents made undercover drug buys of “Molly”, which is a powder form of Ecstasy. As a result, the agents arrested 4 subjects at a residence in the 200 block of W. 39th

Street. While at the residence, the agents seized over 7 grams of Molly, a gram of Hash, and over \$700.00 dollars in cash. The main target of the investigation was on probation for previous drug charges.

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X. ACTION CALENDAR

The Board can entertain one motion to adopt the below-listed calendar. Such motion would mean adoption of staff's recommendation. Any Board Member may choose to pull an item from the calendar and it would be considered separately.

Chairman Liakakis said, okay. Under item 10, the Action Calendar, we have items 1 through 4 and under items 4 we have items A through I. We need a motion on the floor for approval.

Commissioner Stone said, so moved, Mr. Chairman.

Commissioner Holmes said, second.

Commissioner Thomas said, second.

Chairman Liakakis said, all right, let's go on the board. Motion passes.

ACTION OF THE BOARD:

Commissioner Stone moved to approve the Action Calendar, Items 1 through 4 and under Item 4, Items A through I. Commissioners Holmes and Thomas seconded the motion and it carried unanimously. [NOTE: Commissioners Shay, Farrell and Odell were not present for the vote; Commissioner Gellatly was not present.]

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[NOTE: ACTION OF THE BOARD IS SHOWN ON EACH ITEM AS THOUGH AN INDIVIDUAL MOTION WAS MADE THEREON.]

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- 1. APPROVAL OF THE MINUTES FOR THE REGULAR MEETING OF MARCH 9, 2012, AS MAILED.

ACTION OF THE BOARD:

Commissioner Stone moved to approve the minutes of the regular meeting of March 9, 2012, as mailed. Commissioners Holmes and Thomas seconded the motion and it carried unanimously. [NOTE: Commissioners Shay, Farrell and Odell were not present for the vote; Commissioner Gellatly was not present.]

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- 2. CLAIMS VS. CHATHAM COUNTY FOR THE PERIOD MARCH 1, 2012 THROUGH MARCH 14, 2012.

ACTION OF THE BOARD:

Commissioner Stone moved to authorize the Finance Director to pay the claims against the County for the period March 1, 2012 through March 14, 2012, in the amount of \$3,876,248. Commissioners Holmes and Thomas seconded the motion and it carried unanimously. [NOTE: Commissioners Shay, Farrell and Odell were not present for the vote; Commissioner Gellatly was not present.]

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- 3. REQUEST BOARD AUTHORIZE THE CHAIRMAN TO EXECUTE AN AGREEMENT BETWEEN THE COUNTY AND GENERAL GROWTH MANAGEMENT, INC., REGARDING THE USE OF SPACE AT OGLETHORPE MALL FOR THE "COUNTY GOVERNMENT/HEALTH FAIR DAY" AS PART OF THE COUNTY'S CELEBRATION OF NATIONAL COUNTY GOVERNMENT MONTH.

ACTION OF THE BOARD:

Commissioner Stone moved for the Board to authorize the Chairman to execute an agreement between the County and General Growth Management, Inc., regarding the use of space at Oglethorpe Mall for the "County Government/Health Fair Day" as part of the County's celebration of County Government Month. Commissioners Holmes and Thomas seconded the motion and it carried unanimously. [NOTE: Commissioners Shay, Farrell and Odell were not present for the vote; Commissioner Gellatly was not present.]

AGENDA ITEM: X-3
AGENDA DATE: March 23, 2012

TO: Board of Commissioners
THRU: R.E. Abolt, County Manager
FROM: Danielle Hillery, Administrative Assistant
 County Manager's Office

ISSUE:

To authorize the Chairman to execute an agreement¹ between the County and General Growth Management, Inc., ("GGP") regarding the use of space at Oglethorpe Mall for the "County Government/Health Fair Day" as part of the County's celebration of National County Government Month ("NCGM").

BACKGROUND:

The Chatham County Commission agreed to participate in the celebration of NCGM. NCGM is an opportunity for counties across the U.S. to bring awareness about the roles and responsibilities of local government through community outreach programs/events. This year's theme is "Healthy Counties, Healthy Families". In addition to past years, Chatham County has celebrated this event consecutively since 2009.

At the Commission meeting on February 10, 2012, Commissioner Thomas announced the upcoming celebration. Attached as Exhibit "B" is a report providing information on events scheduled to date, which includes the County Government/Health Fair Day at Oglethorpe Mall on April 20, 2012. Oglethorpe Mall requires execution of the Event Agreement for use of their property. A copy of the Event Agreement is attached hereto as Exhibit "C".

FACTS AND FINDINGS:

1. The Chatham County Commission agreed to participate in the celebration of NCGM.
2. NCGM is an opportunity for counties across the U.S. to bring awareness about the roles and responsibilities of local government through community outreach programs/events. This year's theme is "Healthy Counties, Healthy Families."
3. Chatham County has celebrated this event consecutively since 2009.
4. At the Commission meeting on February 10th, Commissioner Thomas announced the upcoming celebration.
5. Attached is a report providing information on events scheduled to date, which include the County Government/Health Fair Day at the Oglethorpe Mall on April 20th.
6. Oglethorpe Mall requires execution of the Event Agreement for use of their property. A copy of the Event Agreement is also attached.

FUNDING:

N/A

POLICY ANALYSIS:

It is in the best interest of the County to bring awareness to its citizens about the roles and responsibilities of local government Through these programs and events.

ALTERNATIVES:

1. That the Board authorize the Chairman to sign the Agreement.
2. That the Board not authorize the Chairman to sign the Agreement.

¹Subject to modification of language as recommended by the County Attorney's Office on March 7, 2012, a copy of which is attached as Exhibit "A".

RECOMMENDATION:

Alternative No. 1.

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4. REQUEST BOARD APPROVAL TO AWARD BIDS AS FOLLOWS: (Please note that new purchase thresholds of \$10,000 or more have been enacted; however, contracts and change orders of a lesser amount still will appear).

ACTION OF THE BOARD:

Commissioner Stone moved for approval to award bids as follows: (Please note that new purchase thresholds of \$10,000 or more have been enacted; however, contracts and change orders of a lesser amount still will appear.) Commissioners Holmes and Thomas seconded the motion and it carried unanimously. [NOTE: Commissioners Shay, Farrell and Odell were not present for the vote; Commissioner Gellatly was not present.]

| <u>ITEM</u> | <u>DEPT.</u> | <u>SOURCE</u> | <u>AMOUNT</u> | <u>FUNDING</u> |
|---|------------------|-------------------------------------|--------------------|--|
| A. Additional pneumatic tubing for Detention Center expansion | Detention Center | Aerocom Systems, Inc. (Sole Source) | \$36,460 | CIP - Detention Center |
| B. Purchase of an Enterprise Edition software upgrade | I.C.S. | SunGard AvantGard, LLC | \$12,735 | General Fund/M&O - Finance |
| C. Change Order No. 2 to the construction contract for the Norwood Outfall #2 Drainage Improvements | SPLOST | Pine Valley Concrete Company | \$16,207 | SPLOST (2003-2008) - Drainage, Norwood Avenue |
| D. Dispose of an abandoned vehicle at Henderson Golf Course and sell it as salvage | Fleet Operations | N/A | N/A | N/A |
| E. Exercise the second automatic renewal option for inmate health care services with a 3.40% CPI increase | Detention Center | Corizon Health, Inc. | \$15,822 per month | General Fund/M&O - Sheriff Department |
| F. Construction for Segment 1 of the Lower Ogeechee Trail | Special Projects | Arentz General Contracting | \$24,970 | SPLOST (2003-2008) - Open Space, Green Space (reimbursed by state grant) |
| G. Extend lease for 408 Broughton Street for eight months | Special Projects | 410 West Broughton Street, LLC | \$38,792 | 2005 DSA Bond - South Annex |
| H. Landscaping project at Wormsloe entry as remediation for drainage project impact | Special Projects | Savannah Tree Foundation | \$91,571 | SPLOST (2003-2008) - Open Space, Green Space |
| I. Lease of interim space for Fleet Maintenance and Operations for 8 months until completion of new site | Special Projects | Wannett Yarbrough | \$24,000 | CIP - Fleet Building Relocation |

AGENDA ITEM: X-4 A thru I
AGENDA DATE: March 23, 2012

TO: BOARD OF COMMISSIONERS

THRU: R.E. ABOLT, COUNTY MANAGER
FROM: MICHAEL A. KAIGLER, ASSISTANT COUNTY MANAGER/
 DIRECTOR OF HUMAN RESOURCES AND SERVICES
SUBJECT: AWARD OF BIDS

ITEM A

ISSUE: Request Board approval of a \$39,460 sole source purchase for additional pneumatic tubing for the Detention Center expansion from Aerocom Systems, Inc.

BACKGROUND: The existing pneumatic tubing system at the Detention Center was supplied and is maintained by Aerocom Systems. The tube system is used for interdepartmental transfer of valuables and documents to different areas of the facility.

FACTS AND FINDINGS:

1. The pneumatic tubing system must be expanded to the new sections of the Detention Center. Due to the expansion, three stations must also be relocated.
2. Aerocom Systems, Inc., is the sole source provider of the pneumatic tube system. The additional stations must be purchased from Aerocom. Otherwise, a completely new system would need to be purchased which would be much more costly.
3. Staff believes the total cost of \$39,460 for the purchase of the additional pneumatic tubing stations and relocation of three stations to be fair and reasonable.

FUNDING: CIP - Detention Center
 (3803355 - 54.25001 - 38060407)

ALTERNATIVES:

1. Board approval of a \$39,460 sole source purchase for additional pneumatic tubing for the Detention Center expansion from Aerocom Systems, Inc.
2. Provide Staff other direction.

POLICY ANALYSIS: It is consistent with Board policy to approve the purchase of equipment necessary to the operation of the Chatham County Detention Center.

RECOMMENDATION: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
 LYNN STENNETT

ITEM B

ISSUE: Request Board approval of a \$12,735 purchase of an Enterprise Edition Payment software upgrade from SunGard AvantGard, LLC for I.C.S.

BACKGROUND: This upgrade is for the Enterprise Edition Payment Software which is the application used for the printing of payroll, vendor and other checks for Chatham County. The upgrade will move the application from a stand-alone machine to a network server for greater security and reliability.

FACTS AND FINDINGS:

1. Chatham County currently uses SunGard AvantGard, LLC for its check printing software. This is an upgrade which must be purchased from the software publisher, SunGard AvantGard.
2. I.C.S. recommends the upgrade to Enterprise Edition Payment Software to provide for greater reliability and security in the processing of checks.
3. Staff believes the cost of \$12,735 to be fair and reasonable.

FUNDING: General Fund/M&O - Finance
 (1001510 - 54.25001)

ALTERNATIVES:

1. Board approval of a \$12,735 purchase of an Enterprise Edition Payment Software Upgrade from SunGard AvantGard, LLC for I.C.S.

- 2. Provide staff other direction.

POLICY ANALYSIS: It is consistent with Board policy to provide the necessary support for applications for the using departments.

RECOMMENDATION: Staff recommends approval of Alternative 1.

I.C.S. APPROVAL _____
LEWIS LEONARD

BUDGET APPROVAL _____
CHRIS MORRIS

ITEM C

ISSUE: Request Board approval of Summary Change Order No. 2 in the amount of \$16,207 to the construction contract with Pine Valley Concrete Company for the Norwood Outfall #2 Drainage Improvements project for actual measured units.

BACKGROUND: The Norwood Outfall #2 Drainage Improvements project, located on Norwood Avenue between Norwood Place and Doe Tail Court, is part of the 2003-2008 SPLOST Drainage Program. On March 25, 2011, the Board awarded a construction contract to Pine Valley Construction Company to address the limited drainage capacity causing property flooding and the lack of access for maintenance.

FACTS AND FINDINGS:

- 1. The project was completed in January 2012.
- 2. An as-built survey, conducted in February 2012, listed final quantities of the materials installed.
- 3. The contract for construction was awarded as a unit price contract to Pine Valley Concrete Company. This Summary Change Order represents measurement of final quantities installed at the contract unit prices.
- 4. Contract history:

| | |
|------------------------------|------------|
| Original Contract (3-25-11) | \$ 190,055 |
| Change Order No. 1 (8-26-11) | \$ 17,634 |
| Change Order No. 2 (Pending) | \$ 16,207 |
| Revised Contract Amount | \$ 223,896 |

FUNDING: SPLOST (2003-2008) - Drainage, Norwood Avenue
(3234250 - 54.14021 - 32380147)

ALTERNATIVES:

- 1. Board approval of Summary Change Order No. 2 in the amount of \$16,207 to the construction contract with Pine Valley Concrete Company for the Norwood Outfall #2 Drainage Improvements project.
- 2. Provide staff other direction.

POLICY ANALYSIS: It is consistent with Board policy to approve change orders to contracts that are necessary for the completion of projects.

RECOMMENDATIONS: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
CHRIS MORRIS

ITEM: D

ISSUE: Request Board approval to dispose of an abandoned vehicle at Henderson Golf Course and sell it as salvage.

BACKGROUND: The vehicle was originally part of the Henderson Golf Course inventory and is owned by Chatham County.

FACTS AND FINDINGS:

- 1. The vehicle is a 1984 Dodge truck.
- 2. The vehicle last had a tag decal in 1998.
- 3. The vehicle is in disrepair and is not suitable for any use by Chatham County.
- 4. A salvage vendor has offered to purchase the vehicle for \$500 and remove it from the property.

FUNDING: No funding required.

ALTERNATIVES:

- 1. Dispose of an abandoned vehicle at Henderson Golf Course and sell it as salvage for \$500.00.
- 2. Provide staff other direction.

POLICY ANALYSIS: It is consistent with Board Policy to dispose of vehicles as salvage if the vehicle has no value to Chatham County.

RECOMMENDATION: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
RUSHEDA ADESHINA

ITEM: E

ISSUE: Request Board approval to exercise the second automatic renewal option and a 3.40% CPI increase of \$15,822 per month to the contract with Corizon Health, Inc., Miami, FL, to provide inmate health care for the Detention Center.

BACKGROUND: On February 26, 2010, the Board approved an annual contract for inmate healthcare services with renewal option up to four (4) additional one (1) year terms with Prison Health Services. On July 22, 2011, the Board acknowledged a contract name change to Corizon Health, Inc.

FACTS AND FINDINGS:

- 1. The Consumer Price Index increase is made annually according to the terms of the contract. The annual renewal option cost of \$5,774,087 will include a 3.40% CPI increase of \$189,864. The contract also includes a per diem charge of \$4.68 which will increase 3.40% in accordance with the CPI.

- 2. The CPI increase and changes in the financial aspects are as follows:

| | |
|---|-------------|
| 2011 Current monthly payment amount | \$ 465,352 |
| CPI Increase South Urban Med Services (3.40%) | \$ 15,822 |
| 2012 Adjusted Monthly Based Compensation | \$ 481,174 |
| Adjusted Annual Base Compensation | \$5,774,088 |
| 2011 Population per Diem (over 1600) | \$ 4.68 |
| CPI Increase (3.40%) | \$.16 |
| Adjusted Population per Diem | 4.84 |

- 3. Staff believes the total annual cost of \$5,774,2087, to include a 3.40% CPI annual increase, to be fair and reasonable.

FUNDING: General Fund/M&O - Sheriff Department
(1003300 - 52.12006)

ALTERNATIVES:

1. Request Board approval to exercise the second automatic renewal option and a 3.40% CPI increase of \$15,822 per month to the contract with Corizon Health, Inc., Miami, FL, to provide inmate health care for the Detention Center.
2. Provide staff other direction.

POLICY ANALYSIS: It is consistent with Board policy to provide medical services to inmates.

RECOMMENDATION: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
RUSHEDA ADESHINA

ITEM F

ISSUE: Request Board approval to award a contract for construction of Segment 1 of the Lower Ogeechee Trail to Arentz General Contracting in the amount of \$24,970.

BACKGROUND: The Georgia Department of Natural Resources awarded Chatham County with a grant to locate, design and construct a two-mile trail within the Blue Sky tract, which Chatham County acquired as part of its Conservation Land Program. Called the Lower Ogeechee Trail, the 2-mile course will provide a natural surface path for walking, hiking and trail biking within the 650-acre Blue Sky tract. As a long-term goal, other trail segments will be created with an eventual goal of connecting the Blue Sky tract with the Litchfield Mitigation area to create a 1,150 acre passive recreation area.

FACTS & FINDINGS:

1. The Purchasing Office advertised bids, conducted an on-site review of work and accepted bids for the project. Eight firms submitted bids, as follows:

| | | |
|------------------------------|----------------|----------|
| Arentz General Contracting | Savannah | \$24,970 |
| Alpha Construction | Savannah | \$25,187 |
| Triplett Clearing | Rincon | \$33,200 |
| Tri-Scapes | Alpharetta | \$38,775 |
| *Sustainable Resources Group | Savannah | \$47,300 |
| *Sand Hill ALS Construction | Port Wentworth | \$52,000 |
| **E&D Contracting | Savannah | \$72,640 |
| *Savannah Paving | Eden | \$79,809 |
| *MBE | | |
| **WBE | | |

2. Despite some concern that the apparent low bidder did not walk the proposed routing to acknowledge fully the scope of work, the firm assured staff that the work could be completed based on the bid after company principals walked the site.
3. A reference check indicated acceptable performance on prior contracts.

ALTERNATIVES:

1. Board approval to award a contract for construction of Phase 1 of the Lower Ogeechee Conservation Corridor to Arentz General Contracting in the amount of \$24,970.
2. Board reject all bids and direct staff to re-advertise the project.

FUNDING: SPLOST (2003-2008) - To be reimbursed by Georgia Recreational Trails Program, Georgia Department of Natural Resources (3234985 - 54.11011 - 32378102)

POLICY ANALYSIS: It is consistent with Board policy to award construction contracts to the low responsive and responsible bidder.

RECOMMENDATIONS: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
CHRIS MORRIS

ITEM G

ISSUE: Request Board approval to extend the lease for 408 West Broughton Street until completion of the renovation of the Oglethorpe Government Building.

BACKGROUND: The Oglethorpe Government Building is not scheduled for completion until November 2012, County offices located at 408 West Broughton Street will need to remain in leased space until completion of construction.

FACTS AND FINDINGS:

1. The building at 408 West Broughton Street, owned by 410 West Broughton Street LLC provides space to house the District Court Administrator, some Sheriff's Office operations and some Board of Assessors' staffing. More importantly, during the sequence of construction, it has served as convenient interim space as needs arise.
2. The property leases for \$4,849 a month, or \$38,792 for eight months (base price plus pro-rated taxes and insurance). Its convenient location makes the property ideal, and the lease rate is competitive for commercial rental property in the Landmark Historic District.
3. The lease will be through November 2012.

FUNDING: SPLOST (2008-2014) - Courthouse Project
(3244980 - 54.13001 - 32460427)

ALTERNATIVES:

1. Board approval to authorize execution of a lease extension with 410 West Broughton Street LLC from April 1, 2012 through November 30, 2012, at \$4,848 per month, or \$38,792 in total.
2. That the Board direct staff to consider other locations not within proximity of the Courthouse as a way to lower potential rental payments.

POLICY ANALYSIS: Notwithstanding the legal authority for the Board to enter into lease agreements as a contract, a practical consideration for temporary office for Courthouse offices should be its accessibility to the Courthouse.

RECOMMENDATIONS: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
LYNN STENNETT

ITEM H

ISSUE: Request Board approval of a contract for open space landscaping with the Savannah Tree Foundation (STF) in the amount of \$91,751 for the Skidaway Road Beautification Project as part of the remediation for the Skidaway Drainage Project near Wormsloe.

BACKGROUND: In February 2007, the Board approved a pilot program with the Savannah Tree Foundation to manage various landscape projects. As project manager, STF follows Chatham County purchasing policy in soliciting contracts and provides construction administration services, including a three-year grow-in period with warranty. STF successfully served as project manager and contractor for Mother Mathilda Beasley Park, Julie Backus Smith Trail Xeriscape, Placentia Canal Beautification, the Westlake-Lamarville Reforestation and US 80/Talahi Island Beautification.

FACTS AND FINDINGS:

1. As part of the Skidaway Road Drainage Project, the Board approved execution of Memorandum of Agreement with the Georgia Department of Natural Resources for certain landscaping improvements on Skidaway Road as remediation for impact on Wormsloe property.
2. As a design project, the Cultural Landscape Lab at the University of Georgia designed a beautification project along Skidaway Road near the entrance of Wormsloe. The project, completed by graduate students under guidance of faculty, provided a plan of landscape treatment based on the U.S. Department of Interior's Standards for Treatment of Historic Properties.

- 3. The Board earlier approved a contract with STF to translate the design project from a conceptual plan to a finished set of construction documents for bidding. STF would let the project for construction for \$91,751.

FUNDING: SPLOST (2003-2008)
(3234985 - 54.11011 - 32378102)

ALTERNATIVES:

- 1. Board approval to authorize funding of \$91,571 to Savannah Tree Foundation for open space landscaping at the entry of Wormsloe as remediation for the impact of the Skidaway Road Drainage Project.
- 2. Board opt not to award the contract but solicit a county-managed contract.

POLICY ANALYSIS: As a purchase, the County’s Purchasing Ordinance and Procedures Manual requires Board approval.

RECOMMENDATIONS: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
CHRIS MORRIS

ITEM I

PURPOSE: Request Board approval to authorize a lease for interim space for Fleet Maintenance and Operations at 3916 Old Louisville Road.

BACKGROUND: Fleet Maintenance and Operations will be vacating its service site at 7115 Sallie Mood Drive as part of a Flood Mitigation Project. FEMA will be using federal funds to acquire development interest in the Sallie Mood site. In anticipation, the Board authorized the acquisition of the former 84 Lumber site at 4020 Ogeechee Road; however, the project will not be completed for six months. Meanwhile, FEMA’s schedule requires Fleet Services to move in May 2012.

FACTS AND FINDINGS:

- 1. Staff in Fleet Maintenance and Operations looked at several sites for garages which could be used on a temporary basis until completion of the project at 4020 Ogeechee Road. A location at 3916 Louisville Road, a former auto repair shop known as Tim’s Paint and Body Shop, would meet needs on a short-term basis.
- 2. The property would be leased for \$3,000 a month, or \$24,000 for eight months. The owner is Wannett Yarbrough.

FUNDING: CIP - Fleet Building Relocation
(3501567 - 54.13001 - 35031357)

ALTERNATIVES:

- 1. Board approval to authorize execution of a lease with Wannett Yarbrough at 3916 Louisville Road from April 1, 2012 through November 30, 2012, at \$3,000 a month, or \$24,000 in total.
- 2. Board direct staff to look at other possible locations as an interim location for Fleet Maintenance and Operations.

POLICY ANALYSIS: Notwithstanding the legal authority for the Board to enter into lease agreements as a contract, a practical consideration must be the suitability of the structure for vehicle maintenance. Time is of the essence because delays could result in the loss of the FEMA grant which will be used to restrict use of 7115 Sallie Mood Drive.

RECOMMENDATION: Staff recommends approval of Alternative 1.

BUDGET APPROVAL _____
CHRIS MORRIS

PREPARED BY _____
PURCHASING AGENT

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XI. FIRST READINGS

Proposed changes to ordinances must be read or presented in written form at two meetings held not less than one week apart. A vote on the following listed matters will occur at the next regularly scheduled meeting. On first reading, presentation by MPC staff and discussion only by Commissioners will be heard. Comments, discussion and debate from members of the public will be received only at the meeting at which a vote is to be taken on one of the following listed items.

Chairman Liakakis said, the -- we have no first readings.

=====

XII. SECOND READINGS

Chairman Liakakis said, no second readings.

=====

XIII. INFORMATION ITEMS

Chairman Liakakis said, and you've all been given the information items in your book.

1. **PROGRESS REPORT ON GENERAL FUND CONTINGENCY ACCOUNT - M&O AND THE SPECIAL SERVICE DISTRICT (SEE ATTACHED).**

ACTION OF THE BOARD:

A status report was attached as information.

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2. **LIST OF PURCHASING ITEMS BETWEEN \$2,500 AND \$9,999 (See Attached.)**

AGENDA ITEM: XIII-2

AGENDA DATE: March 23, 2012

List of Purchasing Items between \$2,500 and \$9,999
That Do Not Require Board Approval

| <u>ITEM</u> | <u>DEPT.</u> | <u>SOURCE</u> | <u>AMOUNT</u> | <u>FUNDING</u> |
|--|---|---------------------------|---------------|--|
| Install slab and fence at Frank Spencer boat ramp | Public Works and Park Services | Kerby Enterprises, Inc. | \$4,800 | CIP - Park Services |
| Install flooring and cabinetry as part of restoration services at 8 St. Catherine Road | Building Safety and Regulatory Services | Ser Clean, Inc. | \$6,970 | Claims and Judgements |
| 27 computer keyboards, back-ups and mounting brackets | I.C.S. | Dell Marketing, L.P. | \$7,551 | Jail Expansion Project |
| Permit application preparation for Slip 1 project | Special Projects | MG Associates of SC, LLC. | \$2,500 | SPLOST (2008-2014) - Hutchinson Island Riverwalk |
| One (1) mobile radio | I.C.S. | Motorola Solutions, Inc. | \$7,617 | K-9 Grant |

| <u>ITEM</u> | <u>DEPT.</u> | <u>SOURCE</u> | <u>AMOUNT</u> | <u>FUNDING</u> |
|---|---------------------------------------|--|---------------|--|
| 200 cases powder free rubber gloves | Detention Center | Paper Chemical (WBE) | \$7,560 | General Fund/M&O - Detention Center |
| Supply and install 318 linear feet of chain link fence | Sheriff's | Savannah Fence & Entry Systems | \$7,000 | General Fund/M&O - Sheriff |
| 2011 annual report | District Attorney | VLS2 | \$3,000 | General Fund/M&O - District Attorney |
| Services to develop a fine and disposition automated system for Superior Court | Court Administrator | Edward Nathan Rabhan | \$3,000 | General Fund/M&O - Court Administrator |
| Replacement of 42" mini tamer mower head for excavator | Public Works and Park Services | ASC Construction Equipment USA, Inc. (Sole Source) | \$6,300 | Water and Sewer |
| Cooling tower fan motor for HVAC system at Administrative/ Legislative courthouse | Facilities Maintenance and Operations | Boaen Mechanical Contractors, Inc. | \$2,876 | General Fund/M&O - Facilities Maintenance and Operations |
| Three (3) network racks and cable manager | Sheriff's | Dell Marketing, L.P. | \$5,080 | General Fund/M&O - Sheriff |
| 20 cases of disinfecting wipes and six (6) 15 gallon drums of all-purpose cleaner | Detention Center | Paper Chemical (WBE) | \$3,181 | General Fund/M&O - Detention Center |
| Remove and replace damaged guardrail on LaRoche Avenue | Public Works and Park Services | Leon's Fence and Guardrail (MBE) | \$4,975 | CIP - Public Works |

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3. ROADS AND DRAINAGE REPORTS.

ACTION OF THE BOARD:

A status report was attached as information.

AGENDA ITEM: XIII-3 ROADS
AGENDA DATE: March 23, 2012

TO: Board of Commissioners
 THRU: R. E. Abolt, County Manager
 FROM: A.G. Bungard, P.E., County Engineer

ISSUE: To provide information on the status of Chatham County road projects.

BACKGROUND: Funding priorities for projects using Federal aid are established in the State Transportation Improvement Program (STIP). For awarded construction contracts, this report provides the latest scheduled completion dates.

FACTS AND FINDING:

1. Truman Parkway, Phase 5. Construction underway by GDOT contract. Estimated completion December 2013.
2. Diamond Causeway. The GDOT is managing a contract to construct a high level bridge over Skidaway Narrows to replace the bascule bridge. Estimated completion September 2013.

3. Whitefield Avenue. Construction is being managed by the GDOT. Clearing started in January 2012. Estimated completion September 2013.
4. Bay Street Widening. ROW plans were approved by GDOT, acquisitions were put on hold pending another Assessment of Effects (AOE) to historic properties. A Public Information Open House was held on April 28, 2011. The State Historic Preservation Office (SHPO) formally concurred with the AOE on February 24, 2012. After review, the FHWA will forward to the U.S. Department of the Interior for comment (30 days). Timeline is uncertain, but at least six more months is expected.
5. Jimmy Deloach Parkway Phase 2 and Interchange of Jimmy Deloach Parkway at U.S. 80. On hold indefinitely while the MPO figures out how to amend TIP and Long Range Transportation Plan.
6. Local Roads.
 - a. Stone Street. Under construction. Estimated completion April, 2012.
 - b. Wendy Hill Road. Board approved award of a construction contract on December 16, 2011. Notice to proceed issued February 6, 2012. Estimated completion in June 2012.
 - c. SR 307 Widening from US 17 to I-16. Board approved award of a construction contract on March 9. Estimated completion in October 2013.

RECOMMENDATION: For information.

Districts All

AGENDA ITEM: XIII-3 DRAINAGE

AGENDA DATE: March 23, 2012

TO: Board of Commissioners

THRU: R. E. Abolt, County Manager

FROM: A. G. Bungard, P.E., County Engineer

ISSUE: To provide information on the status of Chatham County drainage projects.

BACKGROUND: For awarded construction contracts, this report provides the latest scheduled completion dates. For projects pending environmental permits, start dates are best estimates. Project scopes include varying degrees of canal widening, bank stabilization, bridges and culverts.

FACTS AND FINDING:

1. Pipemakers Canal. The project includes canal widening, bank stabilization, sluice gates and culverts. Construction of the sluice gate structure and channel improvements from SR 21 to the Savannah River (Phase 1) was completed in 2005. Construction of Phase 2A, which includes improvements from Phase 1 to Dean Forest Road is underway. Staff is working to securing drainage easements and rights of way necessary to construct improvements west of Dean Forest Road. A project to identify and obtain canal rights of way in the reach west of I-95 is underway.
2. Pipemakers Pump Station. The project was identified in the 2003-2008 SPLOST as a part of capital improvements to the Pipemakers Canal Drainage Basin. The project is underway. Current work is focused on collection of data including past reports, maps and studies as well as meeting with technical staff of effected municipalities.
3. Hardin Canal. The project includes canal widening, bank stabilization, bridges and culverts. Projects that replaced culverts at SR 307 (Dean Forest Road) and within the Southbridge golf course area are complete. Staff is pursuing resolution of permitting issues with the US Army Corps of Engineers for drainage improvements upstream of the recently completed culvert project at Dean Forest Road. A project to improve an outfall from Southbridge Golf Course is underway.
4. Queensbury Drainage Improvements. The project area is south of Montgomery Cross Road and west of Ferguson Avenue (includes Tara Manor, Ennis Mobile Home Park-Elmhurst Court, and the Forest

City Gun Club.) Design is underway on a project to improve drainage at Tara Manor. A project to improve drainage and provide maintenance access in the area of Remington Drive is substantially complete.

5. Wilmington Park Canal. The Wilmington Park Canal extends from North Cromwell Road to the Wilmington River (about 1.4 miles). The project includes canal widening, bank stabilization and culverts. Design work is underway on five undersized culverts along the canal. A project to improve drainage coming from the southern portion of Ashley Road is underway. The existing outfall from this area is not accessible due to a lack of drainage easement.

6. Golden Isles. The project will relieve neighborhood drainage issues, including structural flooding of homes, with the construction of an upgraded storm sewer system. A contract for construction was approved by the Board on July 2, 2011. Construction work is expected to be completed by April 2012.

7. Louis Mills/Redgate Canal. The Louis Mills and Redgate Canals are tributaries to the South Springfield Canal. Improvements are complete between Garrard Avenue and the CSX Railroad. Staff is currently working to extend the improvements to a point north of Marshall Avenue. A project to improve flow from the Gamble Road area north of Veterans Parkway is complete.

8. Ogeechee Farms Area. The Ogeechee Farms project includes improvements to canals and culverts. Phase 1 was completed in July 2005 (piped in about 0.2 miles of channel south of Vidalia Road and replaced a road crossing at Waynesboro Road). Phase II was completed in June 2010 (replaced five undersized culverts south of and under Vidalia Road). The Board approved a construction contract for Phase III at Ridgeland Road and Yemassee Road on December 16, 2012. Construction commenced on February 6, 2012.

9. Whippoorwill Road Drainage. The project will relocate and improve a canal tidegate structure to a location that can be accessed for maintenance. The existing structure is undersized and was damaged by previous storm events. It cannot be accessed for repair or maintenance because it is located on private property. Design and permitting is underway.

10. Laberta-Cresthill Area. The project will relieve flooding within the Cresthill Subdivision. An engineering firm evaluated the storm water drainage system and the outfall to Hayner's Creek. The Board approved a construction contract on April 29, 2011. Construction commenced in August 2011. The project required a temporary road closure of Whitefield Avenue south of Montgomery Cross Road. The roadway is closed until approximately April 2, 2012.

11. Norwood Drainage Outfalls. The project will improve drainage capacity and access for maintenance. The Board approved a construction contract on March 25, 2011 to improve drainage capacity and access for maintenance at Norwood Place. Construction is substantially complete. Design work and permitting is also underway for the outfall at Skidaway Road.

12. Henderson/Gateway. Drainage is provided by the Little Neck Canal and the Henderson Branch Canal (combined length 2 miles). Development of the subdivisions led to increased rates and volumes of storm water runoff which the canals cannot handle. A project to replace the golf cart culvert and culvert at Henderson Oaks Drive is complete. Staff is investigating further improvements to facilitate improved drainage from the Gateway area.

13. Shipyard-Beaulieu Area. The project will be accomplished in phases. The first phase to replace the storm drain pipe at Beaulieu Avenue was completed in January 2010. The second phase will replace three undersized storm drain pipes and reshape the existing ditch. Acquisitions of required easements are complete. Final design plans and permitting are underway.

14. Grange Road Canal. The project to relieve flooding extends from Pipemakers Canal to north of Grange Road (about 1.8 miles). The Grange Road Canal outfall to the Pipemakers Canal was improved in 2004 under work being performed to improve the Pipemakers Canal. An all weather access road for the Grange Road Canal between Bourne Avenue and the Pipemakers Canal was also constructed at that time. In 2010 the Georgia Ports Authority (GPA) presented a plan to the County involving expansion of GPA facilities in Garden City and the construction of certain drainage systems effecting the Grange Road Canal.

15. Skidaway Road. The project improved roadside drainage and addressed vehicle safety issues along a portion of Skidaway Road near Wormsloe. Construction is complete. An amendment to the Intergovernmental Agreement between Chatham County and the Georgia Department of Natural Resources was approved by the Board on February 10, 2012. The modification expanded the use of vegetative materials and deleted fencing. Work to install the landscaping is expected to begin this spring.

16. LaRoche Culvert. The project includes the replacement of a drainage culvert located under LaRoche Avenue north of Lansing Avenue. The culvert replacement is in response to a deteriorating brick arch culvert with several cracks. Final design work and permitting are complete. Bid opening is scheduled for March 21, 2012.

17. Lehigh-Shipyard Lane Area. The project will relieve roadside drainage issues causing nuisance flooding in the Lehigh Avenue and Shipyard Lane area. Final design plans and required permitting are underway.

18. Wahlstrom Road. The project will address drainage and maintenance access along the portion of Wahlstrom Road north of the railroad tracks. The drainage infrastructure in the area received infrequent maintenance in the past due to extensive industrial activities in the area and lack of access. Current work is directed toward identifying ownership and responsibility of existing infrastructure and locating existing drainage easements and rights of way.

19. Wymberley Area. The project will address inadequate neighborhood drainage including road side ditches, culverts and rear yard areas not accessible for maintenance of public systems. Current work consists of property and jurisdictional wetland delineations to be used to develop preliminary design alternatives and discussion with affected property owners. It is expected that the constructed improvements will involve Wormsloe Historic Site property and the Georgia Department of Natural resources.

20. Cottonvale Road Drainage. The project will relieve drainage and maintenance access issues causing nuisance flooding in the Cottonvale Road area. Acquisition of a required easement is complete. Final design plans are underway.

RECOMMENDATION: For information.
Districts: All

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EXECUTIVE SESSION

Chairman Liakakis said, and now we need to recess – need a motion to recess to –

County Manager Abolt said, personnel, litigation, land acquisition.

Chairman Liakakis said, let’s go on the board. Motion passes.

ACTION OF THE BOARD:

Motion was made to recess to executive session to discuss personnel, litigation and land acquisition matters. The motion carried unanimously. [NOTE: Commissioners Farrell and Odell were not present for the vote; Commissioner Gellatly was not present.] The Board recessed at approximately 12:05 p.m.

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ITEMS FROM EXECUTIVE SESSION

- 1. **REQUEST BOARD APPROVE A MOTION TO AUTHORIZE THE CHAIRMAN TO EXECUTE AN AFFIDAVIT THAT THE EXECUTIVE SESSION WAS HELD IN COMPLIANCE WITH THE OPEN MEETINGS ACT.**

ACTION OF THE BOARD:

Commissioner Shay moved to approve a motion to authorize the Chairman to execute an Affidavit that the Executive Session was held in compliance with the Open Meetings Act. The motion carried unanimously. [NOTE: Commissioner Gellatly was not present; Commissioners Farrell and Kicklighter were not present for the vote.]

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2. EMPLOYEE APPRECIATION

ACTION OF THE BOARD:

Motion was made to give the Chatham County employees a one time lump-sum appreciation payment of \$1,000. The motion carried unanimously. [NOTE: Commissioner Gellatly was not present; Commissioners Farrell and Kicklighter were not present for the vote.]

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3. PARTIAL SETTLEMENT OF CLASS ACTION LAWSUIT CITY OF ROME V. HOTELS.COM

ACTION OF THE BOARD:

Commissioner Shay moved to approve the partial settlement of class action lawsuit. Commissioner Thomas seconded the motion and it carried unanimously. [NOTE: Commissioner Gellatly was not present; Commissioners Farrell and Kicklighter were not present for the vote.]

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ADJOURNMENT

There being no further business to be brought before the Commissioners, the Chairman declared the meeting adjourned at 12:40 p.m.

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APPROVED: THIS _____ DAY OF APRIL, 2012.

PETE LIAKAKIS, CHAIRMAN, BOARD OF
COMMISSIONERS OF CHATHAM COUNTY,
GEORGIA

JANICE E. BOCOOK, CLERK OF COMMISSION